

Tahoe Donner Association
Concert Revenue Report- Summary
3 Year- 2016.2017.2018
Forecast as of 7/11/18

	Actual	Actual	Forecast	Budget	Forecast vs
	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2018</u>	Budget
					<u>2018</u>
<u>Revenue:</u>					
Tickets	\$ 163,300	\$ 141,000	\$ 122,300	\$ 130,700	
F&B/other	10,900	7,200	6,708	5,000	
Sponsorship			8,600		
Total Rev	174,200	148,200	137,608	135,700	1,908
<u>Expenses:</u>					
Payroll	(7,200)	(5,200)	(6,240)		
Bands	(24,000)	(24,400)	(24,108)		
Production	(22,000)	(24,700)	(30,000)		
Other/Cogs	(37,274)	(29,100)	(25,000)		
Total Exp	(90,474)	(83,400)	(85,348)	(73,600)	(11,748)
<u>NOR:</u>	<u>\$ 83,726</u>	<u>\$ 64,800</u>	<u>\$ 52,260</u>	<u>\$ 62,100</u>	<u>\$ (9,840)</u>

*2018 Production & Other Expenses Estimated

*Does not include \$4k Estimated Revenue Loss for Driving Range