

**Tahoe Donner Association**  
**Operating Fund - Summary P&L by Department**  
for the month of **November 2018**

Net Operating Results (NOR)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to PriorYr			Actual	Variance to Budget		Variance to PriorYr		Actual	Variance to Budget		Variance to PriorYr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ (22,881)	\$ (25,389)	\$ (19,046)	\$ 2,508	10%	\$ (3,836)	-20%	<b>Private Amenities</b>	\$ 89,554	\$ 8,154	10%	\$ 13,195	17%	\$ (112,435)	\$ (5,646)	-5%	\$ (17,031)	-18%
(6,551)	(8,961)	(6,348)	2,410	27%	(203)	-3%	Trout Creek Rec Ctr	76,946	8,346	12%	12,687	20%	(83,497)	(5,936)	-8%	(12,890)	-18%
4,221	3,650	1,781	571	16%	2,440	137%	Aquatics	12,000	-	0%	1,000	9%	(7,779)	571	7%	1,440	16%
(6,003)	(6,019)	(5,513)	16	0%	(491)	-9%	Beach Club Marina	-	-	0%	(8)	-100%	(6,003)	16	0%	(483)	-9%
(2,840)	(1,897)	(1,624)	(943)	-50%	(1,216)	-75%	Tennis Center	-	-	0%	-	0%	(2,840)	(943)	-50%	(1,216)	-75%
(310)	(70)	(77)	(240)	-343%	(234)	-305%	Day Camps	-	-	0%	-	0%	(310)	(240)	-343%	(234)	-305%
(11,398)	(12,092)	(7,265)	694	6%	(4,133)	-57%	Recreation Programs	608	(192)	-24%	(484)	-44%	(12,006)	886	7%	(3,649)	-44%
<b>(297,588)</b>	<b>(361,924)</b>	<b>(367,515)</b>	<b>64,336</b>	<b>18%</b>	<b>69,927</b>	<b>19%</b>	<b>Public Amenities</b>	<b>221,963</b>	<b>43,063</b>	<b>24%</b>	<b>73,666</b>	<b>50%</b>	<b>(519,551)</b>	<b>21,273</b>	<b>4%</b>	<b>(3,739)</b>	<b>-1%</b>
(143,139)	(172,596)	(149,620)	29,457	17%	6,481	4%	Downhill Ski	611	611	0%	161	36%	(143,750)	28,846	17%	6,320	4%
(49,516)	(42,166)	(57,632)	(7,350)	-17%	8,116	14%	Cross Country Ski	17,418	(7,582)	-30%	14,745	552%	(66,934)	232	0%	(6,629)	-11%
(4,398)	(7,618)	(7,582)	3,220	42%	3,184	42%	Snowplay	-	(5,000)	-100%	-	0%	(4,398)	8,220	65%	3,184	42%
(36,035)	(44,021)	(56,862)	7,986	18%	20,827	37%	Golf	958	458	92%	(1,971)	-67%	(36,993)	7,528	17%	22,798	38%
(1,312)	(2,467)	(3,083)	1,155	47%	1,771	57%	Campground	-	-	0%	-	0%	(1,312)	1,155	47%	1,771	57%
(6,183)	(4,972)	(5,781)	(1,211)	-24%	(402)	-7%	Equestrian	-	-	0%	170	100%	(6,183)	(1,211)	-24%	(572)	-10%
(511)	-	(150)	(511)	0%	(361)	-240%	Bikeworks	-	-	0%	-	0%	(511)	(511)	0%	(361)	-240%
14,257	(8,340)	(7,037)	22,597	271%	21,295	303%	Trails	-	-	0%	-	0%	14,257	22,597	271%	21,295	303%
(40,435)	(49,069)	(52,668)	8,634	18%	12,233	23%	The Lodge	151,184	30,084	25%	38,862	35%	(191,620)	(21,451)	-13%	(26,629)	-16%
(4,572)	(1,409)	(1,459)	(3,163)	-224%	(3,113)	-213%	Summer Food and Bev	500	500	0%	(374)	-43%	(5,072)	(3,663)	-260%	(2,739)	-117%
(14,395)	(13,211)	(12,465)	(1,184)	-9%	(1,930)	-15%	Pizza on the Hill	26,486	7,086	37%	4,559	21%	(40,881)	(8,270)	-25%	(6,489)	-19%
(11,350)	(16,055)	(13,175)	4,705	29%	1,825	14%	Alder Creek Café	24,806	16,906	214%	17,514	240%	(36,156)	(12,201)	-51%	(15,689)	-77%
<b>(320,469)</b>	<b>(387,313)</b>	<b>(386,561)</b>	<b>66,844</b>	<b>17%</b>	<b>66,091</b>	<b>17%</b>	<b>Amenities Total</b>	<b>311,517</b>	<b>51,217</b>	<b>20%</b>	<b>86,861</b>	<b>39%</b>	<b>(631,986)</b>	<b>15,627</b>	<b>2%</b>	<b>(20,770)</b>	<b>-3%</b>
<b>(569,204)</b>	<b>(524,687)</b>	<b>(479,311)</b>	<b>(44,517)</b>	<b>-8%</b>	<b>(89,893)</b>	<b>-19%</b>	<b>HOA &amp; Amenities Support Services</b>	<b>57,166</b>	<b>16,466</b>	<b>40%</b>	<b>11,270</b>	<b>25%</b>	<b>(626,370)</b>	<b>(60,983)</b>	<b>-11%</b>	<b>(101,163)</b>	<b>-19%</b>
(55,257)	(70,551)	(64,262)	15,294	22%	9,004	14%	General	-	-	0%	-	0%	(55,257)	15,294	22%	9,004	14%
(139,430)	(49,158)	(35,013)	(90,272)	-184%	(104,418)	-298%	Administration	13,397	3,797	40%	(2,232)	-14%	(152,827)	(94,069)	-160%	(102,185)	-202%
(46,856)	(47,273)	(43,456)	417	1%	(3,400)	-8%	Communications	10,286	(5,714)	-36%	(5,337)	-34%	(57,142)	6,131	10%	1,937	3%
(51,688)	(54,198)	(48,919)	2,510	5%	(2,770)	-6%	Information Tech	-	-	0%	-	0%	(51,688)	2,510	5%	(2,770)	-6%
(60,028)	(64,840)	(58,797)	4,812	7%	(1,231)	-2%	Accounting	305	105	52%	131	75%	(60,332)	4,708	7%	(1,362)	-2%
(33,855)	(34,827)	(30,644)	972	3%	(3,211)	-10%	Human Resources	-	-	0%	-	0%	(33,855)	972	3%	(3,211)	-10%
(19,735)	(18,419)	(11,489)	(1,316)	-7%	(8,246)	-72%	Architectural Standards	15,366	1,766	13%	2,150	16%	(35,101)	(3,082)	-10%	(10,396)	-42%
(19,109)	(21,592)	(17,875)	2,483	11%	(1,235)	-7%	Member Services	1,070	(230)	-18%	141	15%	(20,179)	2,713	12%	(1,376)	-7%
(19,937)	(26,617)	(26,051)	6,680	25%	6,114	23%	Risk & Facility Admin	-	-	0%	-	0%	(19,937)	6,680	25%	6,114	23%
(64,886)	(71,198)	(77,189)	6,312	9%	12,304	16%	Forestry	16,742	16,742	0%	16,417	5051%	(81,628)	(10,430)	-15%	(4,113)	-5%
(58,423)	(66,014)	(65,618)	7,591	11%	7,195	11%	Maintenance	-	-	0%	-	0%	(58,423)	7,591	11%	7,195	11%
<b>\$ (889,674)</b>	<b>\$ (912,000)</b>	<b>\$ (865,872)</b>	<b>\$ 22,326</b>	<b>2%</b>	<b>\$ (23,802)</b>	<b>-3%</b>	<b>TDA Operating Fund</b>	<b>\$ 368,683</b>	<b>\$ 67,683</b>	<b>22%</b>	<b>\$ 98,131</b>	<b>36%</b>	<b>\$ (1,258,357)</b>	<b>\$ (45,357)</b>	<b>-4%</b>	<b>\$ (121,933)</b>	<b>-11%</b>

**Tahoe Donner Association**  
**Operating Fund - Summary P&L by Department**  
For the eleven months ending November 2018

Net Operating Results (NOR)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
\$	\$	\$	\$	Pctg	\$	Pctg	\$	\$	Pctg	\$	Pctg	\$	\$	Pctg	\$	Pctg	
<b>398,165</b>	<b>224,814</b>	<b>441,764</b>	<b>173,351</b>	<b>77%</b>	<b>(43,599)</b>	<b>-10%</b>	<b>Private Amenities</b>	<b>2,536,760</b>	<b>95,260</b>	<b>4%</b>	<b>100,703</b>	<b>4%</b>	<b>(2,138,594)</b>	<b>78,092</b>	<b>4%</b>	<b>(144,301)</b>	<b>-7%</b>
143,560	39,749	135,128	103,811	261%	8,432	6%	Trout Creek Rec Ctr	982,997	76,697	8%	60,953	7%	(839,437)	27,114	3%	(52,521)	-7%
21,977	(60,150)	(10,216)	82,127	137%	32,193	315%	Aquatics	214,025	8,025	4%	19,704	10%	(192,047)	74,103	28%	12,489	6%
250,362	241,076	298,082	9,286	4%	(47,721)	-16%	Beach Club Marina	678,416	(7,584)	-1%	(7,880)	-1%	(428,054)	16,870	4%	(39,841)	-10%
(20,005)	24,030	1,297	(44,035)	-183%	(21,301)	#####	Tennis Center	222,645	(12,355)	-5%	(2,874)	-1%	(242,649)	(31,679)	-15%	(18,428)	-8%
30,562	29,870	34,057	692	2%	(3,495)	-10%	Day Camps	256,667	22,667	10%	31,952	14%	(226,105)	(21,975)	-11%	(35,447)	-19%
(28,292)	(49,761)	(16,584)	21,469	43%	(11,707)	-71%	Recreation Programs	182,010	7,810	4%	(1,153)	-1%	(210,302)	13,659	6%	(10,555)	-5%
<b>(266,420)</b>	<b>(310,401)</b>	<b>176,009</b>	<b>43,981</b>	<b>14%</b>	<b>(442,430)</b>	<b>-251%</b>	<b>Public Amenities</b>	<b>8,091,805</b>	<b>94,705</b>	<b>1%</b>	<b>(881,086)</b>	<b>-10%</b>	<b>(8,358,225)</b>	<b>(50,724)</b>	<b>-1%</b>	<b>438,657</b>	<b>5%</b>
141,738	294,319	653,453	(152,581)	-52%	(511,715)	-78%	Downhill Ski	2,354,923	(68,977)	-3%	(768,155)	-25%	(2,213,185)	(83,604)	-4%	256,440	10%
64,385	78,787	172,904	(14,402)	-18%	(108,519)	-63%	Cross Country Ski	651,281	(93,719)	-13%	(262,441)	-29%	(586,896)	79,317	12%	153,922	21%
33,085	65,765	136,062	(32,680)	-50%	(102,977)	-76%	Snowplay	128,944	(64,056)	-33%	(119,976)	-48%	(95,859)	31,376	25%	16,999	15%
(92,338)	(63,773)	(220,718)	(28,565)	-45%	128,380	58%	Golf	1,100,101	(49,399)	-4%	106,000	11%	(1,192,439)	20,834	2%	22,379	2%
12,628	(7,434)	(10,615)	20,062	270%	23,243	219%	Campground	86,757	25,757	42%	28,034	48%	(74,129)	(5,695)	-8%	(4,791)	-7%
(79,579)	(80,727)	(96,118)	1,148	1%	16,539	17%	Equestrian	227,394	5,394	2%	31,292	16%	(306,973)	(4,246)	-1%	(14,754)	-5%
997	1,200	(2,507)	(203)	-17%	3,505	140%	Bikeworks	106,887	(2,113)	-2%	(1,149)	-1%	(105,890)	1,910	2%	4,654	4%
(139,834)	(143,098)	(97,629)	3,264	2%	(42,205)	-43%	Trails	504	(496)	-50%	305	153%	(140,338)	3,760	3%	(42,510)	-43%
35,355	(149,833)	(63,854)	185,188	124%	99,209	155%	The Lodge	2,320,010	229,010	11%	55,274	2%	(2,284,655)	(43,822)	-2%	43,935	2%
(62,127)	(142,333)	(129,701)	80,206	56%	67,574	52%	Summer Food and Bev	258,217	16,217	7%	19,450	8%	(320,344)	63,989	17%	48,125	13%
(63,756)	(60,164)	(64,656)	(3,592)	-6%	900	1%	Pizza on the Hill	546,015	74,515	16%	71,583	15%	(609,771)	(78,107)	-15%	(70,683)	-13%
(116,974)	(103,110)	(100,611)	(13,864)	-13%	(16,363)	-16%	Alder Creek Café	310,773	22,573	8%	(41,303)	-12%	(427,746)	(36,436)	-9%	24,940	6%
<b>131,745</b>	<b>(85,587)</b>	<b>617,774</b>	<b>217,332</b>	<b>254%</b>	<b>(486,029)</b>	<b>-79%</b>	<b>Amenities Total</b>	<b>10,628,565</b>	<b>189,965</b>	<b>2%</b>	<b>(780,384)</b>	<b>-7%</b>	<b>(10,496,819)</b>	<b>27,368</b>	<b>0%</b>	<b>294,355</b>	<b>3%</b>
<b>(5,857,722)</b>	<b>(5,689,413)</b>	<b>(5,353,698)</b>	<b>(168,309)</b>	<b>-3%</b>	<b>(504,024)</b>	<b>-9%</b>	<b>HOA &amp; Amenities Support Services</b>	<b>754,148</b>	<b>142,748</b>	<b>23%</b>	<b>112,206</b>	<b>17%</b>	<b>(6,611,870)</b>	<b>(311,057)</b>	<b>-5%</b>	<b>(616,230)</b>	<b>-10%</b>
(863,749)	(781,437)	(773,080)	(82,312)	-11%	(90,669)	-12%	General	-	-	0%	-	0%	(863,749)	(82,312)	-11%	(90,669)	-12%
(685,821)	(498,797)	(546,675)	(187,024)	-37%	(139,146)	-25%	Administration	242,025	50,625	26%	(2,132)	-1%	(927,846)	(237,649)	-34%	(137,015)	-17%
(452,603)	(462,127)	(380,641)	9,524	2%	(71,962)	-19%	Communications	184,008	(13,992)	-7%	11,961	7%	(636,611)	23,516	4%	(83,922)	-15%
(581,061)	(599,924)	(564,062)	18,863	3%	(16,999)	-3%	Information Tech	-	-	0%	-	0%	(581,061)	18,863	3%	(16,999)	-3%
(703,262)	(725,571)	(640,037)	22,309	3%	(63,225)	-10%	Accounting	5,719	1,019	22%	68	1%	(708,981)	21,290	3%	(63,293)	-10%
(336,612)	(337,998)	(327,974)	1,386	0%	(8,637)	-3%	Human Resources	-	-	0%	-	0%	(336,612)	1,386	0%	(8,637)	-3%
(156,691)	(208,017)	(117,700)	51,326	25%	(38,990)	-33%	Architectural Standards	188,861	6,961	4%	26,354	16%	(345,552)	44,365	11%	(65,344)	-23%
(196,669)	(211,657)	(183,107)	14,988	7%	(13,562)	-7%	Member Services	29,948	(452)	-1%	(2,007)	-6%	(226,617)	15,440	6%	(11,556)	-5%
(303,451)	(302,177)	(252,410)	(1,274)	0%	(51,041)	-20%	Risk & Facility Admin	-	-	0%	-	0%	(303,451)	(1,274)	0%	(51,041)	-20%
(905,002)	(837,700)	(912,129)	(67,302)	-8%	7,127	1%	Forestry	103,587	98,587	1972%	77,961	304%	(1,008,589)	(165,889)	-20%	(70,834)	-8%
(672,802)	(724,008)	(655,882)	51,206	7%	(16,920)	-3%	Maintenance	-	-	0%	-	0%	(672,802)	51,206	7%	(16,920)	-3%
<b>\$ (5,725,977)</b>	<b>\$ (5,775,000)</b>	<b>\$ (4,735,924)</b>	<b>\$ 49,023</b>	<b>1%</b>	<b>\$ (990,053)</b>	<b>-21%</b>	<b>TDA Operating Fund</b>	<b>\$ 11,382,712</b>	<b>\$ 332,712</b>	<b>3%</b>	<b>\$ (668,178)</b>	<b>-6%</b>	<b>\$ (17,108,689)</b>	<b>\$ (283,689)</b>	<b>-2%</b>	<b>\$ (321,875)</b>	<b>-2%</b>

**OPF Members Equity**

**\$1.8 Million**

~415,000 in excess of 10% Policy

Operating Fund - Summary PnL by Department - YEAR TO DATE

F07.2