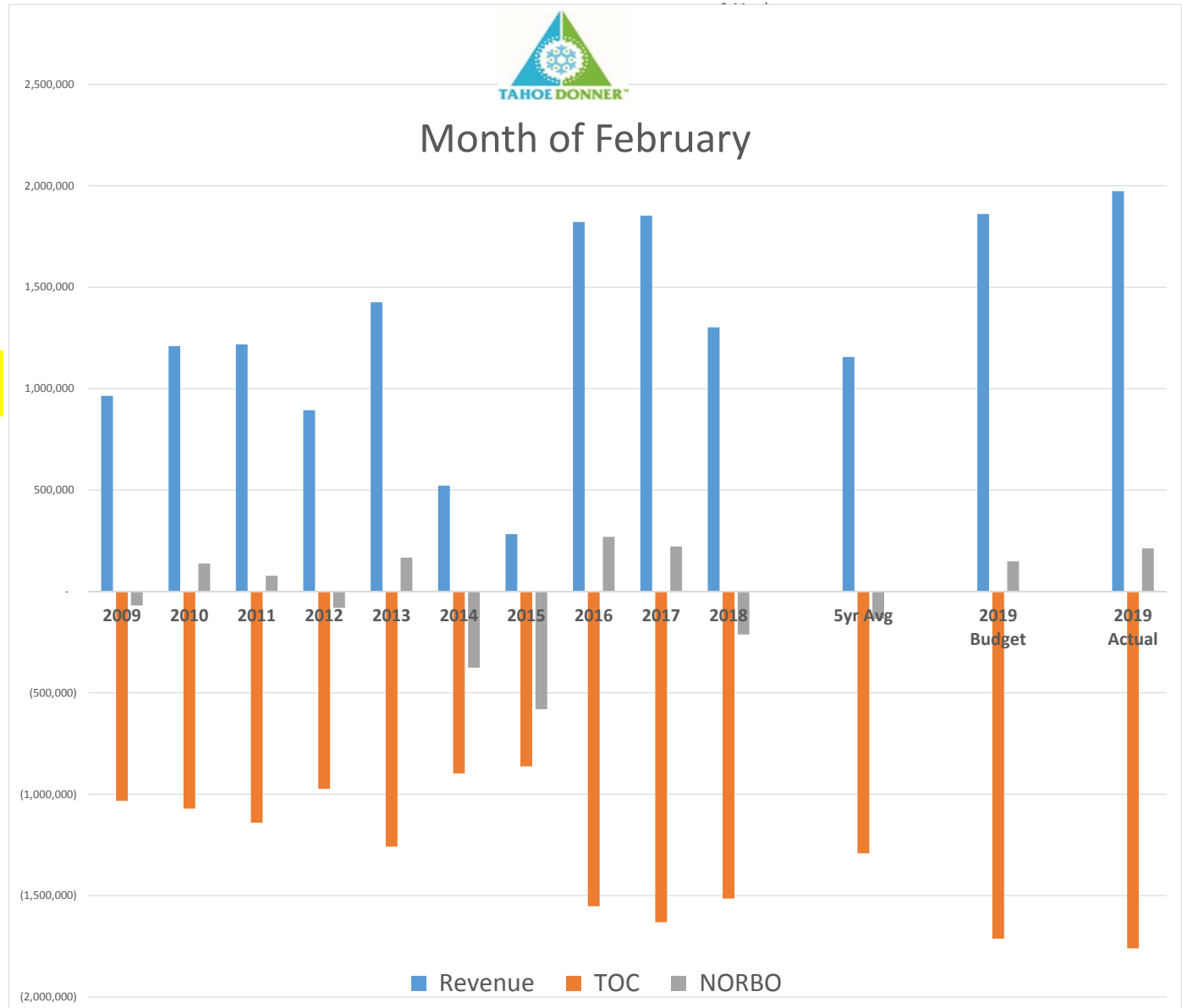


	for the month of February 2019				For the two months ending February 2019			
	Value	Variance to Budget			Value	Variance to Budget		
1 Operating Revenue	\$ 1,972,765	\$ 111,765	6%	\$ 3,950,264	\$ 466,264	13%		
2 Operating Costs	\$ (1,744,526)	\$ (47,526)	-3%	\$ (3,618,209)	\$ (166,209)	-5%		
3 Net Operating Result	\$ 228,238	\$ 64,238	39%	\$ 332,055	\$ 300,055	938%		
4 Operating Expenses	\$ (454,136)	\$ (40,560)	-10%	\$ (903,863)	\$ (59,440)	-7%		
5 Payroll Direct	\$ (904,663)	\$ (23,139)	-3%	\$ (1,897,831)	\$ (95,254)	-5%		
6 Payroll Direct % of Rev	-46%	0.015	3%	-48%	0.037	7%		
7 Non-Exempt FTEs	192	(0.5)	0%	205	(7.5)	-4%		
8 F&B COGS % of F&B Rev	-30.9%	(0.020)	-7%	-31.1%	(0.023)	-8%		
9 Downhill Skier Visits	11,529	(1,671)	-13%	23,106	(794)	-3%		
10 OPFd Members' Equity Value and Variance to Policy 10%				\$ 2,741,948	\$ 1,320,448	93%		

March revenue is pacing ~\$50,000 ahead of Budget Month to Date 3/10
 March current Forecast - on Budget



Month of February



	Revenue	TOC	NORBO
2009	963,858	(1,033,345)	(69,487)
2010	1,208,950	(1,071,509)	137,440
2011	1,217,482	(1,140,614)	76,868
2012	893,078	(973,866)	(80,788)
2013	1,425,375	(1,259,130)	166,245
2014	521,297	(897,424)	(376,127)
2015	282,166	(863,000)	(580,834)
2016	1,821,398	(1,552,639)	268,758
2017	1,852,787	(1,631,187)	221,600
2018	1,302,172	(1,514,746)	(212,574)
5yr Avg	1,155,964	(1,291,799)	(135,835)
2019 Budget	1,861,000	(1,713,000)	148,000
2019 Actual	1,972,765	(1,760,526)	212,238
Var to Bdg	111,765 6%	(47,526) -3%	64,238 -43%
Var to PY	670,593 51%	(245,780) -16%	424,813 200%

PY Records
New Record(s) if applicable

**Tahoe Donner Association
Visitation Report
February 2019**

Month							Department	Year to Date							ANNUAL BUDGET
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		
			Amount	Pctg	Amount	Pctg				Amount	Pctg	Amount	Pctg		
8,274	10,100	10,170	(1,826)	-18%	(1,896)	-19%	Private Amenities	20,376	20,800	22,789	(424)	-2%	(2,413)	-11%	216,300
8,274	10,100	10,170	(1,826)	-18%	(1,896)	-19%	Trout Creek Rec Ctr	20,376	20,800	22,789	(424)	-2%	(2,413)	-11%	143,000
-	-	-	-	0%	-	0%	NW Pool	-	-	-	-	0%	-	0%	8,100
-	-	-	-	0%	-	0%	Beach Club Marina	-	-	-	-	0%	-	0%	42,000
-	-	-	-	0%	-	0%	Tennis Center	-	-	-	-	0%	-	0%	18,500
-	-	-	-	0%	-	0%	Day Camps	-	-	-	-	0%	-	0%	4,700
31,630	36,195	24,337	(4,565)	-13%	7,293	30%	Public Amenities	68,465	68,110	44,549	355	1%	23,916	54%	270,000
11,529	13,200	8,454	(1,671)	-13%	3,075	36%	DH Ski - Total Skier Visits	23,106	23,900	14,442	(794)	-3%	8,664	60%	45,000
6,439	6,300	2,132	139	2%	4,307	202%	XC Ski - Total Skier Visits	16,272	12,600	5,257	3,672	29%	11,015	210%	22,000
3,115	5,245	3,145	(2,130)	-41%	(30)	-1%	Snowplay - Total Tubers	5,979	9,425	4,561	(3,446)	-37%	1,418	31%	18,000
-	-	-	-	0%	-	0%	Golf Rounds	-	-	-	-	0%	-	0%	18,000
-	-	-	-	0%	-	0%	Campground Campers	-	-	-	-	0%	-	0%	1,700
-	-	-	-	0%	-	0%	Equestrian Visitors	-	-	-	-	0%	-	0%	5,300
-	-	-	-	0%	-	0%	Bikeworks Rentals	-	-	-	-	0%	-	0%	2,500
-	-	-	-	0%	-	0%	Trails Access Tickets	-	-	-	-	0%	-	0%	-
3,768	3,895	3,872	(127)	-3%	(104)	-3%	The Lodge Covers	8,412	7,940	7,827	472	6%	585	7%	56,000
-	-	-	-	0%	-	0%	Summer Food and Bev	-	-	-	-	0%	-	0%	20,800
2,712	3,430	3,836	(718)	-21%	(1,124)	-29%	Pizza on the Hill Covers	5,631	6,480	6,684	(849)	-13%	(1,053)	-16%	43,000
4,067	4,125	2,898	(58)	-1%	1,169	40%	Alder Creek Café Covers	9,065	7,765	5,778	1,300	17%	3,287	57%	37,700
39,904	46,295	34,507	(6,391)	-14%	5,397	16%	Amenities Total	88,841	88,910	67,338	(69)	0%	21,503	32%	486,300
255	300	-	(45)	-15%	255	0%	HOA & Amenities Support Services	7,126	7,173	6,473	(47)	-1%	653	10%	7,173
-	-	-	-	0%	-	0%	General - # of Assessments	6,473	6,473	6,473	-	0%	-	0%	6,473
-	-	-	-	0%	-	0%	Administration	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Communications	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Information Tech	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Accounting	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Human Resources	-	-	-	-	0%	-	0%	-
255	300	-	(45)	-15%	255	0%	STR Registrants	653	700	-	(47)	-7%	653	0%	700
-	-	-	-	0%	-	0%	Member Services	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Risk & Facility Admin	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Forestry	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Maintenance	-	-	-	-	0%	-	0%	-

Tahoe Donner Association
Operating Fund - Summary P&L by Department - NORBO - MONTH
for the month of February 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				<i>Before Allocated Overhead</i> Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr		
			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg	
\$ (30,788)	\$ (20,360)	\$ (22,349)	\$ (10,428)	-51%	\$ (8,439)	-38%	Private Amenities	\$ 74,370	\$ (8,830)	-11%	\$ (2,802)	-4%	\$ (105,159)	\$ (1,599)	-2%	\$ (5,637)	-6%
(22,265)	(10,672)	(13,013)	(11,593)	-109%	(9,252)	-71%	Trout Creek Rec Ctr	62,370	(8,830)	-12%	(2,802)	-4%	(84,635)	(2,763)	-3%	(6,450)	-8%
708	250	2,045	458	183%	(1,337)	-65%	Aquatics	12,000	-	0%	-	0%	(11,292)	458	4%	(1,337)	-13%
(5,422)	(5,764)	(6,668)	342	6%	1,246	19%	Beach Club Marina	-	-	0%	-	0%	(5,422)	342	6%	1,246	19%
(1,605)	(1,698)	(1,922)	93	5%	317	16%	Tennis Center	-	-	0%	-	0%	(1,605)	93	5%	317	16%
(81)	(70)	(78)	(11)	-15%	(2)	-3%	Day Camps	-	-	0%	-	0%	(81)	(11)	-15%	(2)	-3%
(2,124)	(2,406)	(2,713)	282	12%	589	22%	Recreation Programs	-	-	0%	-	0%	(2,124)	282	12%	589	22%
736,600	670,007	242,769	66,593	10%	493,831	203%	Public Amenities	1,853,835	111,535	6%	665,817	56%	(1,117,235)	(44,942)	-4%	(171,985)	-18%
717,501	584,934	271,624	132,567	23%	445,877	164%	Downhill Ski	1,271,781	122,781	11%	487,183	62%	(554,280)	9,786	2%	(41,307)	-8%
111,699	98,131	45,426	13,568	14%	66,272	146%	Cross Country Ski	274,207	32,507	13%	142,274	108%	(162,508)	(18,939)	-13%	(76,002)	-88%
23,906	53,750	22,825	(29,844)	-56%	1,081	5%	Snowplay	57,090	(23,910)	-30%	7,889	16%	(33,184)	(5,934)	-22%	(6,808)	-26%
(34,189)	(28,795)	(23,982)	(5,394)	-19%	(10,207)	-43%	Golf	-	(500)	-100%	(183)	-100%	(34,189)	(4,894)	-17%	(10,024)	-41%
(2,531)	(2,478)	(2,482)	(53)	-2%	(49)	-2%	Campground	-	-	0%	-	0%	(2,531)	(53)	-2%	(49)	-2%
(5,267)	(5,195)	(6,074)	(72)	-1%	807	13%	Equestrian	-	-	0%	-	0%	(5,267)	(72)	-1%	807	13%
-	-	(58)	-	0%	58	100%	Bikeworks	-	-	0%	-	0%	-	-	0%	58	100%
(7,654)	(7,865)	(4,716)	211	3%	(2,939)	-62%	Trails	-	-	0%	-	0%	(7,654)	211	3%	(2,939)	-62%
(47,534)	(16,830)	(41,239)	(30,704)	-182%	(6,295)	-15%	The Lodge	163,771	(9,329)	-5%	17,886	12%	(211,305)	(21,375)	-11%	(24,181)	-13%
(1,192)	(1,521)	(1,271)	329	22%	79	6%	Summer Food and Bev	-	-	0%	-	0%	(1,192)	329	22%	79	6%
(9,923)	1,314	(5,957)	(11,237)	-855%	(3,966)	-67%	Pizza on the Hill	38,189	(9,811)	-20%	(8,141)	-18%	(48,112)	(1,426)	-3%	4,174	8%
(8,214)	(5,438)	(11,328)	(2,776)	-51%	3,113	27%	Alder Creek Café	48,798	(202)	0%	18,908	63%	(57,012)	(2,574)	-5%	(15,794)	-38%
705,812	649,647	220,419	56,165	9%	485,392	220%	Amenities Total	1,928,206	102,706	6%	663,015	52%	(1,222,394)	(46,541)	-4%	(177,622)	-17%
(493,573)	(501,647)	(432,993)	8,074	2%	(60,580)	-14%	HOA & Amenities	44,559	9,059	26%	7,578	20%	(538,132)	(985)	0%	(68,158)	-15%
(102,363)	(80,823)	(60,289)	(21,540)	-27%	(42,074)	-70%	Support Services	-	-	0%	-	0%	(102,363)	(21,540)	-27%	(42,074)	-70%
(38,958)	(50,624)	(45,374)	11,666	23%	6,416	14%	General	17,052	6,852	67%	3,909	30%	(56,010)	4,814	8%	2,507	4%
(37,232)	(43,086)	(41,993)	5,854	14%	4,761	11%	Administration	15,473	1,973	15%	4,205	37%	(52,704)	3,882	7%	557	1%
(45,935)	(58,507)	(57,337)	12,572	21%	11,402	20%	Communications	-	-	0%	-	0%	(45,935)	12,572	21%	11,402	20%
(71,791)	(65,068)	(56,419)	(6,723)	-10%	(15,373)	-27%	Information Tech	547	(53)	-9%	43	9%	(72,338)	(6,670)	-10%	(15,416)	-27%
(44,693)	(29,061)	(25,816)	(15,632)	-54%	(18,877)	-73%	Accounting	-	-	0%	-	0%	(44,693)	(15,632)	-54%	(18,877)	-73%
(25,172)	(26,062)	(16,168)	890	3%	(9,004)	-56%	Human Resources	-	-	0%	-	0%	(25,172)	890	3%	(9,004)	-56%
(20,073)	(20,245)	(18,418)	172	1%	(1,654)	-9%	Architectural Standards	8,588	1,488	21%	(2,218)	-21%	(33,760)	(598)	-2%	(6,786)	-25%
(29,008)	(27,587)	(27,442)	(1,421)	-5%	(1,566)	-6%	Member Services	1,010	(490)	-33%	(251)	-20%	(21,083)	662	3%	(1,403)	-7%
(28,664)	(35,762)	(32,144)	7,098	20%	3,480	11%	Risk & Facility Admin	-	-	0%	-	0%	(29,008)	(1,421)	-5%	(1,566)	-6%
(49,683)	(64,822)	(51,593)	15,139	23%	1,910	4%	Forestry	1,890	(710)	-27%	1,890	0%	(30,554)	7,808	20%	1,590	5%
							Maintenance	-	-	0%	-	0%	(49,683)	15,139	23%	1,910	4%
\$ 212,238	\$ 148,000	\$ (212,574)	\$ 64,238	43%	\$ 424,813	200%	TDA Operating Fund	\$ 1,972,765	\$ 111,765	6%	\$ 670,593	51%	\$ (1,760,526)	\$ (47,526)	-3%	\$ (245,780)	-16%

3/11/2019 February 2019 PRELIMS/DRAFT

Page 4 of 7

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the two months ending February 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ (53,440)	\$ (46,028)	\$ (44,404)	\$ (7,412)	-16%	\$ (9,036)	-20%	Private Amenities	\$ 163,910	\$ (4,690)	-3%	\$ 2,812	2%	\$ (217,350)	\$ (2,722)	-1%	\$ (11,848)	-6%
(32,497)	(24,318)	(22,642)	(8,179)	-34%	(9,855)	-44%	Trout Creek Rec Ctr	139,910	(4,690)	-3%	2,812	2%	(172,406)	(3,488)	-2%	(12,666)	-8%
(1,278)	(2,300)	(596)	1,022	44%	(682)	-114%	Aquatics	24,000	-	0%	-	0%	(25,278)	1,022	4%	(682)	-3%
(11,342)	(11,558)	(12,858)	216	2%	1,517	12%	Beach Club Marina	-	-	0%	-	0%	(11,342)	216	2%	1,517	12%
(3,598)	(3,406)	(3,503)	(192)	-6%	(95)	-3%	Tennis Center	-	-	0%	-	0%	(3,598)	(192)	-6%	(95)	-3%
(457)	(140)	(157)	(317)	-227%	(300)	-191%	Day Camps	-	-	0%	-	0%	(457)	(317)	-227%	(300)	-191%
(4,269)	(4,306)	(4,648)	37	1%	379	8%	Recreation Programs	-	-	0%	-	0%	(4,269)	37	1%	379	8%
1,366,205	1,075,153	250,362	291,052	27%	1,115,843	446%	Public Amenities	3,703,258	462,958	14%	1,555,143	72%	(2,337,053)	(171,906)	-8%	(439,301)	-23%
1,286,407	955,492	326,274	330,915	35%	960,133	294%	Downhill Ski	2,445,393	368,393	18%	1,113,119	84%	(1,158,986)	(37,478)	-3%	(152,986)	-15%
253,643	182,626	115,575	71,017	39%	138,068	119%	Cross Country Ski	595,556	105,656	22%	288,813	94%	(341,913)	(34,639)	-11%	(150,745)	-79%
48,994	92,340	29,697	(43,346)	-47%	19,297	65%	Snowplay	111,799	(36,201)	-24%	35,169	46%	(62,804)	(7,144)	-13%	(15,871)	-34%
(65,538)	(59,126)	(49,885)	(6,412)	-11%	(15,653)	-31%	Golf	-	(1,000)	-100%	(258)	-100%	(65,538)	(5,412)	-9%	(15,395)	-31%
(5,410)	(4,966)	(4,958)	(444)	-9%	(452)	-9%	Campground	-	-	0%	-	0%	(5,410)	(444)	-9%	(452)	-9%
(10,729)	(10,010)	(12,133)	(719)	-7%	1,404	12%	Equestrian	-	-	0%	-	0%	(10,729)	(719)	-7%	1,404	12%
-	-	(58)	-	#####	58	100%	Bikeworks	-	-	0%	-	0%	-	-	#####	58	100%
(16,063)	(15,910)	(9,554)	(153)	-1%	(6,509)	-68%	Trails	-	-	0%	-	0%	(16,063)	(153)	-1%	(6,509)	-68%
(87,362)	(44,277)	(99,530)	(43,085)	-97%	12,169	12%	The Lodge	362,252	20,852	6%	69,781	24%	(449,613)	(63,936)	-17%	(57,612)	-15%
(2,551)	(3,052)	(2,576)	501	16%	25	1%	Summer Food and Bev	-	-	0%	-	0%	(2,551)	501	16%	25	1%
(17,698)	(1,073)	(15,170)	(16,625)	#####	(2,528)	-17%	Pizza on the Hill	79,483	(11,517)	-13%	(1,217)	-2%	(97,181)	(5,108)	-6%	(1,312)	-1%
(17,489)	(16,891)	(27,320)	(598)	-4%	9,831	36%	Alder Creek Café	108,776	16,776	18%	49,736	84%	(126,265)	(17,374)	-16%	(39,905)	-46%
1,312,764	1,029,125	205,958	283,639	28%	1,106,807	537%	Amenities Total	3,867,167	458,267	13%	1,557,955	67%	(2,554,403)	(174,628)	-7%	(451,148)	-21%
(1,013,709)	(1,030,125)	(924,249)	16,416	2%	(89,460)	-10%	HOA & Amenities Support Services	83,096	7,996	11%	12,926	18%	(1,096,806)	8,419	1%	(102,387)	-10%
(175,870)	(164,561)	(114,103)	(11,309)	-7%	(61,767)	-54%	General	-	-	0%	-	0%	(175,870)	(11,309)	-7%	(61,767)	-54%
(85,611)	(102,075)	(87,170)	16,464	16%	1,559	2%	Administration	32,223	10,323	47%	5,676	21%	(117,834)	6,141	5%	(4,117)	-4%
(81,729)	(89,104)	(86,070)	7,375	8%	4,341	5%	Communications	25,795	(2,205)	-8%	3,408	15%	(107,524)	9,580	8%	933	1%
(99,739)	(115,059)	(114,207)	15,320	13%	14,469	13%	Information Tech	-	-	0%	-	0%	(99,739)	15,320	13%	14,469	13%
(151,446)	(135,311)	(132,494)	(16,135)	-12%	(18,952)	-14%	Accounting	1,150	(50)	-4%	90	9%	(152,596)	(16,085)	-12%	(19,042)	-14%
(79,126)	(63,523)	(60,550)	(15,603)	-25%	(18,577)	-31%	Human Resources	-	-	0%	-	0%	(79,126)	(15,603)	-25%	(18,577)	-31%
(55,748)	(53,069)	(40,298)	(2,679)	-5%	(15,450)	-38%	Architectural Standards	17,141	1,441	9%	(308)	-2%	(72,889)	(4,120)	-6%	(15,142)	-26%
(39,345)	(42,175)	(37,363)	2,830	7%	(1,983)	-5%	Member Services	2,467	(433)	-15%	(259)	-10%	(41,813)	3,262	7%	(1,723)	-4%
(63,150)	(56,002)	(63,618)	(7,148)	-13%	468	1%	Risk & Facility Admin	-	-	0%	-	0%	(63,150)	(7,148)	-13%	468	1%
(65,888)	(75,495)	(66,268)	9,607	13%	380	1%	Forestry	4,320	(1,080)	-20%	4,320	0%	(70,208)	10,687	13%	(3,940)	-6%
(116,058)	(133,751)	(122,109)	17,693	13%	6,051	5%	Maintenance	-	-	0%	-	0%	(116,058)	17,693	13%	6,051	5%
\$ 299,055	\$ (1,000)	\$ (718,291)	\$ 300,055	30006%	\$ 1,017,346	142%	TDA Operating Fund	\$ 3,950,264	\$ 466,264	13%	\$ 1,570,881	66%	\$ (3,651,209)	\$ (166,209)	-5%	\$ (553,535)	-18%

3/11/2019 February 2019 PRELIMS/DRAFT

Page 5 of 7

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Four Months (Nov-Feb) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to PriorYr			Actual	Variance to Budget		Variance to PriorYr		Actual	Variance to Budget		Variance to PriorYr	
			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg	
\$ (86,401)	\$ (80,231)	\$ (88,459)	\$ (6,170)	-8%	\$ 2,058	2%	Private Amenities	\$ 358,802	\$ 8,302	2%	\$ 31,497	10%	\$ (445,203)	\$ (14,472)	-3%	\$ (29,439)	-7%
(34,446)	(27,328)	(37,534)	(7,118)	-26%	3,088	8%	Trout Creek Rec Ctr	310,559	9,659	3%	30,634	11%	(345,005)	(16,777)	-5%	(27,545)	-9%
1,106	100	108	1,006	1006%	997	922%	Aquatics	48,000	-	0%	2,000	4%	(46,894)	1,006	2%	(1,003)	-2%
(22,276)	(23,953)	(27,629)	1,677	7%	5,353	19%	Beach Club Marina	-	-	0%	(8)	-100%	(22,276)	1,677	7%	5,361	19%
(7,582)	(7,133)	(7,047)	(449)	-6%	(536)	-8%	Tennis Center	-	-	0%	(258)	-100%	(7,582)	(449)	-6%	(278)	-4%
(96)	(280)	(603)	184	66%	507	84%	Day Camps	-	-	0%	-	0%	(96)	184	66%	507	84%
(23,108)	(21,637)	(15,756)	(1,471)	-7%	(7,352)	-47%	Recreation Programs	243	(1,357)	-85%	(870)	-78%	(23,351)	(114)	0%	(6,482)	-38%
1,709,509	912,630	(179,801)	796,879	87%	1,889,310	1051%	Public Amenities	5,719,211	1,029,111	22%	2,492,544	77%	(4,009,702)	(232,232)	-6%	(603,234)	-18%
1,655,321	959,577	201,417	695,744	73%	1,453,904	722%	Downhill Ski	3,522,102	717,002	26%	1,644,852	88%	(1,866,780)	(21,257)	-1%	(190,947)	-11%
337,908	188,673	58,064	149,235	79%	279,844	482%	Cross Country Ski	918,856	223,956	32%	517,764	129%	(580,948)	(74,721)	-15%	(237,920)	-69%
84,079	123,157	15,762	(39,078)	-32%	68,317	433%	Snowplay	184,427	(44,573)	-19%	93,176	102%	(100,348)	5,495	5%	(24,859)	-33%
(122,382)	(137,374)	(140,051)	14,992	11%	17,669	13%	Golf	3,681	1,681	84%	395	12%	(126,063)	13,311	10%	17,273	12%
(9,287)	(9,899)	(5,115)	612	6%	(4,171)	-82%	Campground	-	-	0%	(5,510)	-100%	(9,287)	612	6%	1,339	13%
(21,898)	(21,255)	(24,945)	(643)	-3%	3,048	12%	Equestrian	-	-	0%	510	100%	(21,898)	(643)	-3%	2,538	10%
(190)	-	(434)	(190)	#####	244	56%	Bikeworks	-	-	0%	(2,119)	-100%	(190)	(190)	#####	2,363	93%
(9,772)	(28,752)	(20,430)	18,980	66%	10,658	52%	Trails	-	-	0%	(752)	-100%	(9,772)	18,980	66%	11,410	54%
(134,330)	(97,513)	(180,234)	(36,817)	-38%	45,904	25%	The Lodge	728,068	56,568	8%	143,159	24%	(862,398)	(93,385)	-12%	(97,254)	-13%
(5,780)	(5,928)	(4,808)	148	2%	(972)	-20%	Summer Food and Bev	500	500	0%	(374)	-43%	(6,280)	(352)	-6%	(597)	-11%
(42,767)	(11,920)	(34,240)	(30,847)	-259%	(8,527)	-25%	Pizza on the Hill	150,876	(12,024)	-7%	4,679	3%	(193,643)	(18,823)	-11%	(13,206)	-7%
(21,394)	(46,136)	(44,786)	24,742	54%	23,392	52%	Alder Creek Café	210,701	86,001	69%	96,764	85%	(232,095)	(61,259)	-36%	(73,372)	-46%
1,623,108	832,399	(268,261)	790,709	95%	1,891,368	705%	Amenities Total	6,078,013	1,037,413	21%	2,524,041	71%	(4,454,905)	(246,704)	-6%	(632,673)	-17%
(1,922,115)	(2,055,399)	(1,702,833)	133,284	6%	(219,282)	-13%	HOA & Amenities Support Services	211,267	56,867	37%	49,636	31%	(2,133,382)	76,417	3%	(268,918)	-14%
(200,520)	(301,475)	(185,237)	100,955	33%	(15,282)	-8%	General	-	-	0%	-	0%	(200,520)	100,955	33%	(15,282)	-8%
(313,790)	(205,336)	(174,074)	(108,454)	-53%	(139,716)	-80%	Administration	48,624	6,524	15%	(10,420)	-18%	(362,415)	(114,979)	-46%	(129,297)	-55%
(169,789)	(184,850)	(176,700)	15,061	8%	6,911	4%	Communications	54,439	(4,561)	-8%	3,542	7%	(224,228)	19,622	8%	3,369	1%
(202,172)	(224,333)	(218,172)	22,161	10%	15,999	7%	Information Tech	-	-	0%	-	0%	(202,172)	22,161	10%	15,999	7%
(269,129)	(266,980)	(256,545)	(2,149)	-1%	(12,584)	-5%	Accounting	2,022	322	19%	529	35%	(271,151)	(2,471)	-1%	(13,113)	-5%
(150,335)	(142,552)	(135,723)	(7,783)	-5%	(14,611)	-11%	Human Resources	-	-	0%	-	0%	(150,335)	(7,783)	-5%	(14,611)	-11%
(93,675)	(91,071)	(64,979)	(2,604)	-3%	(28,696)	-44%	Architectural Standards	45,329	4,929	12%	509	1%	(139,004)	(7,533)	-6%	(29,206)	-27%
(74,077)	(86,110)	(76,350)	12,033	14%	2,273	3%	Member Services	5,968	168	3%	928	18%	(80,045)	11,865	13%	1,346	2%
(108,389)	(110,742)	(117,104)	2,353	2%	8,715	7%	Risk & Facility Admin	-	-	0%	-	0%	(108,389)	2,353	2%	8,715	7%
(102,417)	(174,193)	(41,058)	71,776	41%	(61,359)	-149%	Forestry	54,885	49,485	916%	54,547	#####	(157,302)	22,291	12%	(115,906)	-280%
(237,823)	(267,757)	(256,890)	29,934	11%	19,068	7%	Maintenance	-	-	0%	-	0%	(237,823)	29,934	11%	19,068	7%
\$ (299,007)	\$ (1,223,000)	\$ (1,971,094)	\$ 923,993	76%	\$ 1,672,086	85%	TDA Operating Fund	\$ 6,289,280	\$ 1,094,280	21%	\$ 2,573,676	69%	\$ (6,588,288)	\$ (170,288)	-3%	\$ (901,590)	-16%

Tahoe Donner Association
Operating Fund - Summary P&L by Department - NOR (including Allocated Overhead) - YTD

For the two months ending February 2019

Including Allocated Overhead				Department	Revenue				Including Allocated Overhead				Including Allocated Overhead		
Net Operating Results (NOR)					Total Operating Expenses				ANNUAL BUDGET AMOUNTS						
Actual	Budget	Variance to Budget		Actual	Budget	Variance to Budget		Actual	Budget	Variance to Budget		Revenue	T O E	N O R	
		Amount	Pctg			Amount	Pctg			Amount	Pctg	BUDGET	BUDGET	BUDGET	
\$ (201,945)	\$ (194,533)	\$ (7,412)	-4%	\$ 163,910	\$ 168,600	\$ (4,690)	-3%	\$ (365,855)	\$ (363,133)	\$ (2,722)	-1%	\$ 2,753,000	\$ (3,310,800)	\$ (557,800)	
(78,676)	(70,497)	(8,179)	-12%	Trout Creek Rec Ctr	139,910	144,600	(4,690)	-3%	(218,585)	(215,097)	(3,488)	-2%	1,094,000	(1,281,600)	(187,600)
(33,819)	(34,841)	1,022	3%	Aquatics	24,000	24,000	-	0%	(57,819)	(58,841)	1,022	2%	241,000	(450,200)	(209,200)
(33,354)	(33,570)	216	1%	Beach Club Marina	-	-	-	0%	(33,354)	(33,570)	216	1%	750,000	(602,700)	147,300
(18,420)	(18,228)	(192)	-1%	Tennis Center	-	-	-	0%	(18,420)	(18,228)	(192)	-1%	213,000	(306,300)	(93,300)
(11,479)	(11,162)	(317)	-3%	Day Camps	-	-	-	0%	(11,479)	(11,162)	(317)	-3%	275,000	(305,900)	(30,900)
(26,198)	(26,235)	37	0%	Recreation Programs	-	-	-	0%	(26,198)	(26,235)	37	0%	180,000	(364,100)	(184,100)
1,059,454	768,402	291,052	38%	Public Amenities	3,703,258	\$ 3,240,300	462,958	14%	(2,643,804)	\$ (2,471,898)	(171,906)	-7%	10,776,000	(12,017,300)	(1,241,300)
1,206,963	876,048	330,915	38%	Downhill Ski	2,445,393	2,077,000	368,393	18%	(1,238,430)	(1,200,952)	(37,478)	-3%	3,895,000	(3,600,900)	294,100
217,401	146,384	71,017	49%	Cross Country Ski	595,556	489,900	105,656	22%	(378,155)	(343,516)	(34,639)	-10%	1,043,000	(1,065,600)	(22,600)
39,666	83,012	(43,346)	-52%	Snowplay	111,799	148,000	(36,201)	-24%	(72,132)	(64,988)	(7,144)	-11%	282,000	(222,600)	59,400
(102,207)	(95,795)	(6,412)	-7%	Golf	-	1,000	(1,000)	-100%	(102,207)	(96,795)	(5,412)	-6%	1,160,000	(1,487,300)	(327,300)
(11,349)	(10,905)	(444)	-4%	Campground	-	-	-	0%	(11,349)	(10,905)	(444)	-4%	70,000	(111,600)	(41,600)
(23,149)	(22,430)	(719)	-3%	Equestrian	-	-	-	0%	(23,149)	(22,430)	(719)	-3%	255,000	(395,500)	(140,500)
(5,561)	(5,561)	-	0%	Bikeworks	-	-	-	0%	(5,561)	(5,561)	-	0%	117,000	(146,500)	(29,500)
(26,197)	(26,044)	(153)	-1%	Trails	-	-	-	0%	(26,197)	(26,044)	(153)	-1%	1,000	(234,700)	(233,700)
(155,964)	(112,879)	(43,085)	-38%	The Lodge	362,252	341,400	20,852	6%	(518,215)	(454,279)	(63,936)	-14%	2,630,000	(2,967,000)	(337,000)
(10,974)	(11,475)	501	4%	Summer Food and Bev	-	-	-	0%	(10,974)	(11,475)	501	4%	270,000	(409,200)	(139,200)
(37,193)	(20,568)	(16,625)	-81%	Pizza on the Hill	79,483	91,000	(11,517)	-13%	(116,676)	(111,568)	(5,108)	-5%	603,000	(754,700)	(151,700)
(31,983)	(31,385)	(598)	-2%	Alder Creek Café	108,776	92,000	16,776	18%	(140,759)	(123,385)	(17,374)	-14%	450,000	(621,700)	(171,700)
857,508	573,869	283,639	49%	Amenities Total	3,867,167	3,408,900	458,267	13%	(3,009,659)	(2,835,031)	(174,628)	-6%	13,529,000	(15,328,100)	(1,799,100)
(525,453)	(541,869)	16,416	3%	HOA & Amenities Support Services	83,096	\$ 75,100	7,996	11%	(608,550)	\$ (616,969)	8,419	1%	686,000	(4,582,900)	(3,896,900)
(373,878)	(362,569)	(11,309)	-3%	General	-	-	-	0%	(373,878)	(362,569)	(11,309)	-3%	-	(2,267,800)	(2,267,800)
16,464	-	16,464	#####	Administration	32,223	21,900	10,323	47%	(15,759)	(21,900)	6,141	28%	184,000	(184,000)	-
7,375	-	7,375	#####	Communications	25,795	28,000	(2,205)	-8%	(18,420)	(28,000)	9,580	34%	210,000	(210,000)	-
15,320	-	15,320	#####	Information Tech	-	-	-	0%	15,320	-	15,320	#####	-	-	-
(16,135)	-	(16,135)	#####	Accounting	1,150	1,200	(50)	-4%	(17,285)	(1,200)	(16,085)	#####	6,000	(6,000)	-
(15,603)	-	(15,603)	#####	Human Resources	-	-	-	0%	(15,603)	-	(15,603)	#####	-	-	-
(76,164)	(73,485)	(2,679)	-4%	Architectural Standards	17,141	15,700	1,441	9%	(93,305)	(89,185)	(4,120)	-5%	196,000	(561,700)	(365,700)
2,830	-	2,830	#####	Member Services	2,467	2,900	(433)	-15%	362	(2,900)	3,262	112%	34,000	(34,000)	-
(7,148)	-	(7,148)	#####	Risk & Facility Admin	-	-	-	0%	(7,148)	-	(7,148)	#####	-	-	-
(96,208)	(105,815)	9,607	9%	Forestry	4,320	5,400	(1,080)	-20%	(100,528)	(111,215)	10,687	10%	56,000	(1,319,400)	(1,263,400)
17,693	-	17,693	#####	Maintenance	-	-	-	0%	17,693	-	17,693	#####	-	-	-
\$ 332,055	\$ 32,000	\$ 300,055	938%	TDA Operating Fund	\$ 3,950,264	\$ 3,484,000	\$ 466,264	13%	\$ (3,618,209)	\$ (3,452,000)	\$ (166,209)	-5%	\$ 14,215,000	\$ (19,911,000)	\$ (5,696,000)

3/11/2019 February 2019 PRELIMS/DRAFT

Page 7 of 7