

	for the month of June 2019				For the six months ending June 2019			
		Value	Variance to Budget			Value	Variance to Budget	
1	Operating Revenue	\$ 905,848	\$ (184,152)	-17%	\$ 7,650,416	\$ 538,416	8%	
2	Operating Costs	\$ (1,564,998)	\$ 183,002	10%	\$ (9,591,948)	\$ (10,948)	0%	
3	Net Operating Result	\$ (659,150)	\$ (1,150)	0%	\$ (1,941,533)	\$ 527,467	21%	
	<i>3.1 Flow-thru %</i>		1%			98%		
4	Operating Expenses	\$ (408,784)	\$ 30,861	7%	\$ (2,530,699)	\$ (26,830)	-1%	
5	Payroll Direct	\$ (828,526)	\$ 85,548	9%	\$ (5,064,010)	\$ (94,908)	-2%	
6	Payroll Direct % of Rev	-91%	(0.076)	-9%	-66%	0.037	5%	
7	Non-Exempt FTEs	183	15.6	8%	165	2.3	1%	
8	F&B COGS % of F&B Rev	-25.0%	0.035	12%	-29.8%	(0.008)	-3%	
9	Downhill Ski NOR	(96,545)	(4,307)	-5%	1,326,613	445,578	51%	
10	OPFd Members' Equity Value and Variance to Policy		10%		\$ 2,969,361	\$ 1,547,861	109%	

June

Golf revenue off Budget \$128k/71% , NOR off \$111,000

Operating Costs includes \$40,000 reversal of May incentive accrual (Admin). Various areas of cost savings are timing between months.

MTD July Revenue pacing off Budget \$28k/4%:

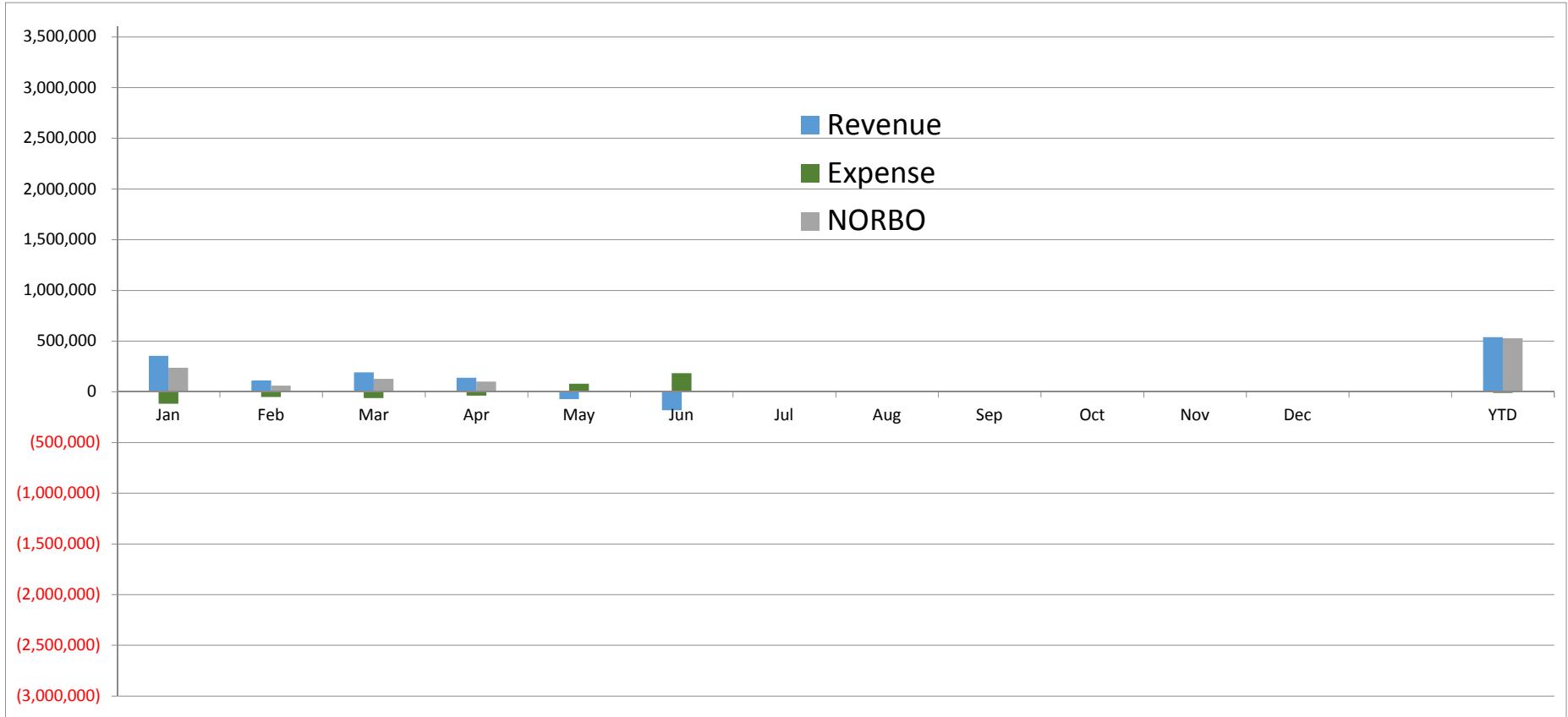
Golf (off 47k/50%) and Pizza (off \$18k/46%), partially offset by Concert (up \$28k), various other pacing ahead of budget

MTD July Costs pacing under Budget

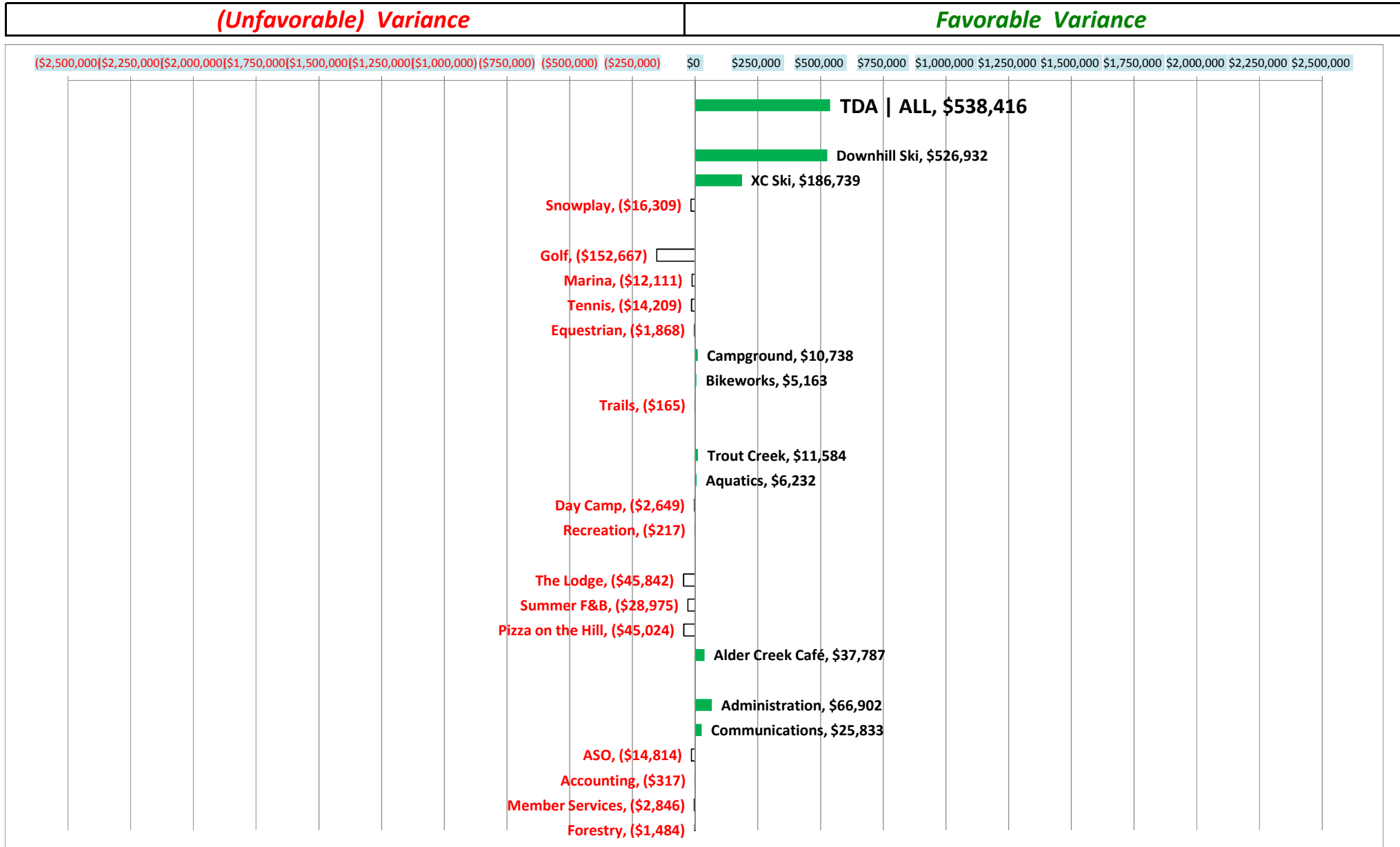
July Forecast - early to Forecast July, tentative @ Budget

Tahoe Donner Association
Operating Fund - excluding Annual Assessment Revenues
Variance to Budget - by Month - For the six months ending June 2019

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Revenue	354,499	111,765	190,309	138,465	(72,470)	(184,152)	0	0	0	0	0	0	538,416
Expense	(118,682)	(52,251)	(63,432)	(39,020)	79,434	183,002	0	0	0	0	0	0	(10,948)
NORBO	235,817	59,514	126,877	99,445	6,964	(1,150)	0	0	0	0	0	0	527,467



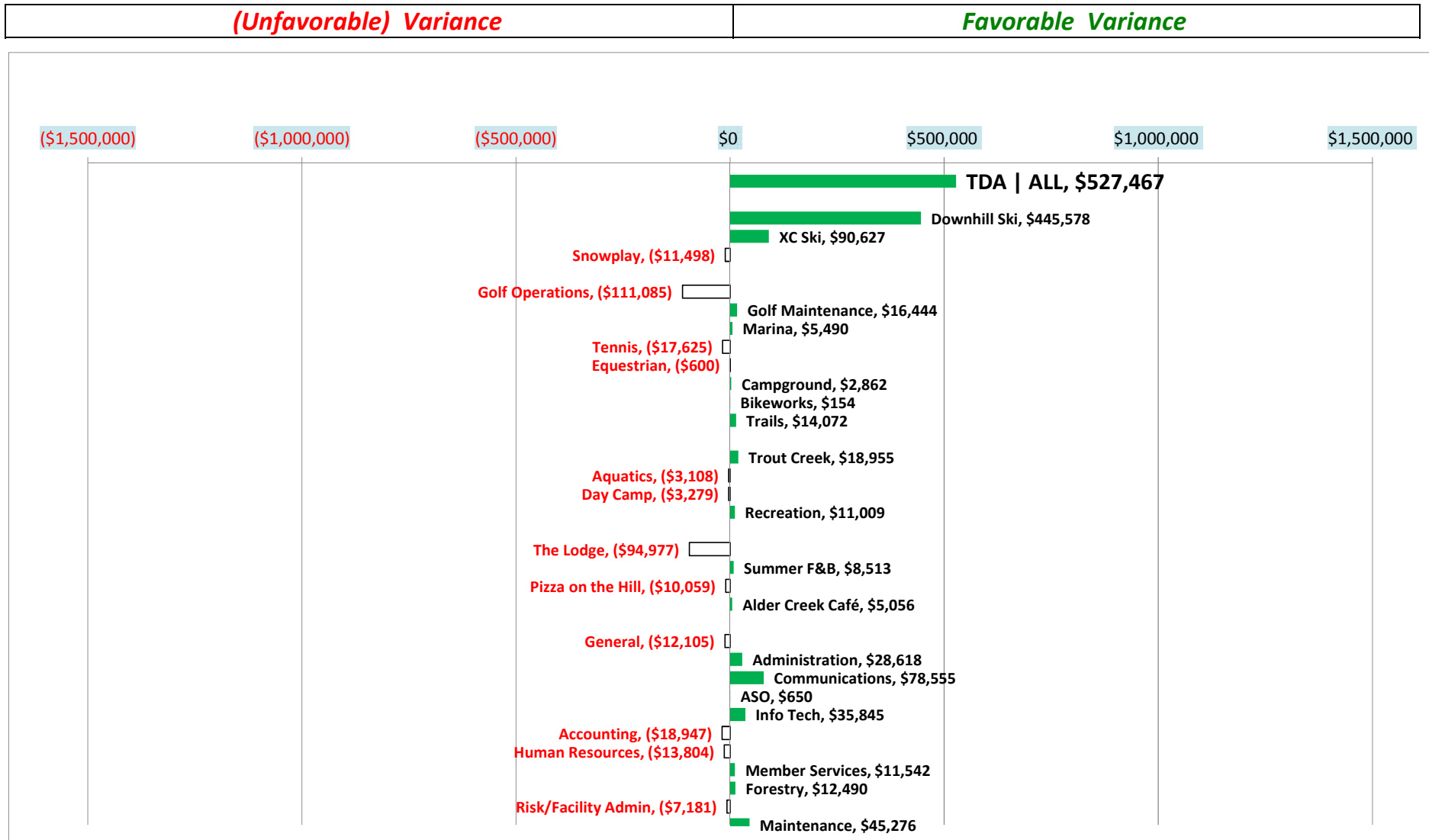
Tahoe Donner Association Operating Revenue Variances Report Year to Date June 2019



Tahoe Donner Association

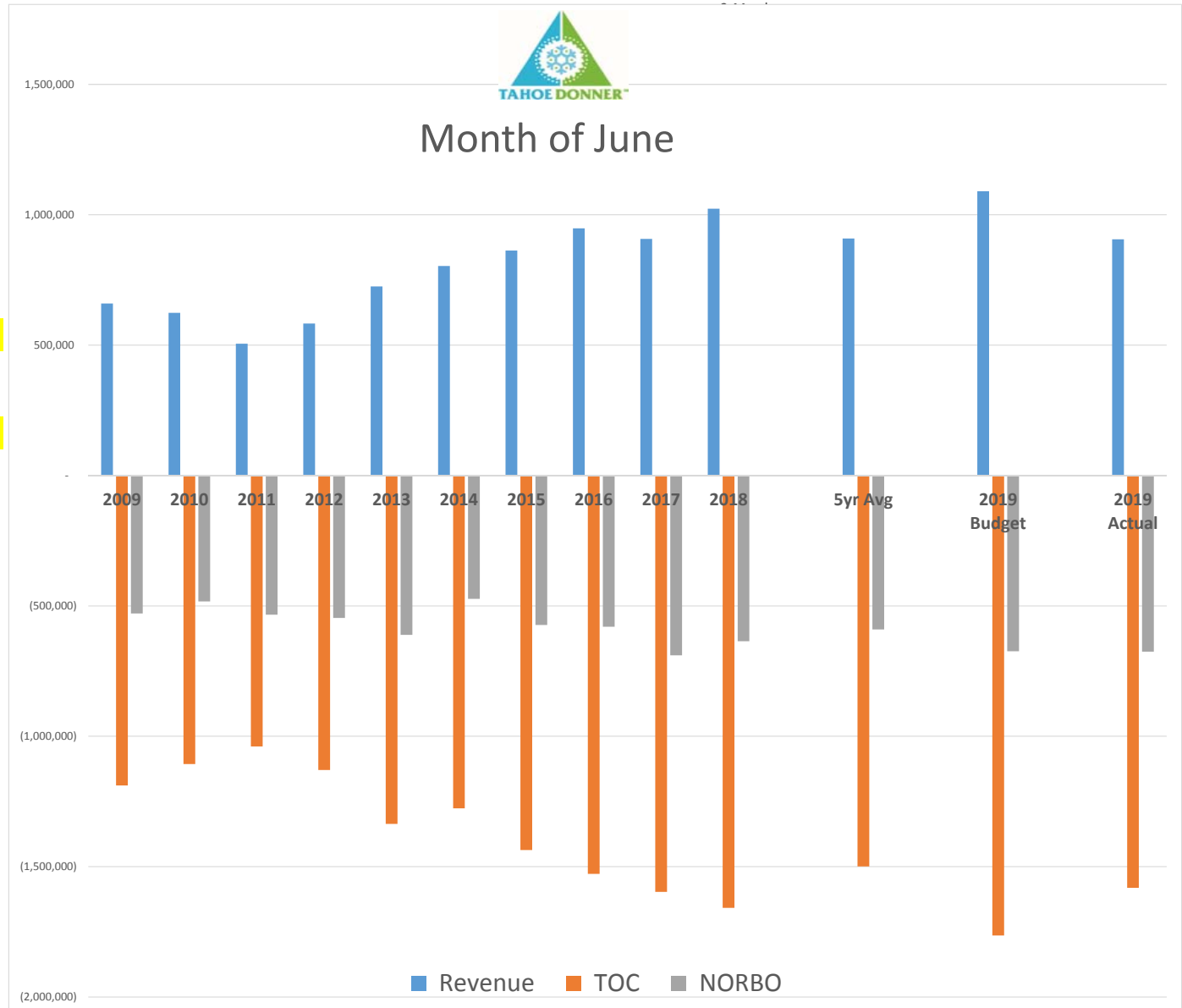
Net Operating Results Before Overhead (NORBO) Variances Report (operating revenue - operating costs = NORBO)

Year to Date June 2019





Month of June



	Revenue	TOC	NORBO
2009	659,362	(1,188,659)	(529,298)
2010	623,905	(1,106,842)	(482,937)
2011	505,362	(1,039,341)	(533,979)
2012	582,824	(1,129,340)	(546,516)
2013	724,894	(1,336,318)	(611,424)
2014	803,484	(1,276,560)	(473,076)
2015	862,809	(1,436,322)	(573,513)
2016	947,735	(1,528,036)	(580,301)
2017	907,281	(1,597,117)	(689,836)
2018	1,022,899	(1,658,480)	(635,581)
5yr Avg	908,841	(1,499,303)	(590,461)
2019 Budget	1,090,000	(1,764,000)	(674,000)
2019 Actual	905,848	(1,581,526)	(675,678)
Var to Bdg	(184,152) -17%	182,474 10%	(1,678) 0%
Var to PY	(117,051) -11%	76,954 5%	(40,097) -6%

Variance FlowThru
vs Bdg 1%
vs PY 34%

PY Records
New Record(s) if applicable

**Tahoe Donner Association
Visitation Report
June 2019**

Month							Department	Year to Date							ANNUAL BUDGET
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		
			Amount	Pctg	Amount	Pctg				Amount	Pctg	Amount	Pctg		
22,194	29,730	25,265	(7,536)	-25%	(3,071)	-12%	Private Amenities	71,169	81,330	77,485	(10,161)	-12%	(6,316)	-8%	216,300
12,834	15,400	13,426	(2,566)	-17%	(592)	-4%	Trout Creek Rec Ctr	60,825	64,200	63,437	(3,375)	-5%	(2,612)	-4%	143,000
207	1,000	545	(793)	-79%	(338)	-62%	NW Pool	207	1,100	545	(893)	-81%	(338)	-62%	8,100
5,471	8,800	6,992	(3,329)	-38%	(1,521)	-22%	Beach Club Marina	5,611	10,100	7,773	(4,489)	-44%	(2,162)	-28%	42,000
2,862	3,700	3,432	(838)	-23%	(570)	-17%	Tennis Center	3,706	5,100	4,860	(1,394)	-27%	(1,154)	-24%	18,500
820	830	870	(10)	-1%	(50)	-6%	Day Camps	820	830	870	(10)	-1%	(50)	-6%	4,700
12,156	21,146	18,927	(8,990)	-43%	(6,771)	-36%	Public Amenities	132,375	133,681	116,433	(1,306)	-1%	15,942	14%	270,000
-	-	-	-	0%	-	0%	DH Ski - Total Skier Visits	36,567	36,900	28,594	(333)	-1%	7,973	28%	45,000
-	-	-	-	0%	-	0%	XC Ski - Total Skier Visits	28,727	17,700	14,866	11,027	62%	13,861	93%	22,000
-	-	-	-	0%	-	0%	Snowplay - Total Tubers	9,667	12,375	8,634	(2,708)	-22%	1,033	12%	18,000
918	3,300	3,092	(2,382)	-72%	(2,174)	-70%	Golf Rounds	918	3,950	3,677	(3,032)	-77%	(2,759)	-75%	18,000
265	271	560	(6)	-2%	(295)	-53%	Campground Campers	332	271	560	61	23%	(228)	-41%	1,700
714	830	563	(116)	-14%	151	27%	Equestrian Visitors	714	830	563	(116)	-14%	151	27%	5,300
387	300	447	87	29%	(60)	-13%	Bikeworks Rentals	387	400	558	(13)	-3%	(171)	-31%	2,500
-	-	-	-	0%	-	0%	Trails Access Tickets	-	-	-	-	0%	-	0%	-
3,166	6,245	5,045	(3,079)	-49%	(1,879)	-37%	The Lodge Covers	21,182	24,890	23,412	(3,708)	-15%	(2,230)	-10%	56,000
894	2,760	2,506	(1,866)	-68%	(1,612)	-64%	Summer Food and Bev	894	3,120	2,506	(2,226)	-71%	(1,612)	-64%	20,800
2,887	3,850	4,517	(963)	-25%	(1,630)	-36%	Pizza on the Hill Covers	12,862	16,130	18,077	(3,268)	-20%	(5,215)	-29%	43,000
2,925	3,590	2,197	(665)	-19%	728	33%	Alder Creek Caf� Covers	20,125	17,115	14,986	3,010	18%	5,139	34%	37,700
34,350	50,876	44,192	(16,526)	-32%	(9,842)	-22%	Amenities Total	203,544	215,011	193,918	(11,467)	-5%	9,626	5%	486,300
25	-	-	25	0%	25	0%	HOA & Amenities Support Services	7,319	7,173	6,473	146	2%	846	13%	7,173
-	-	-	-	0%	-	0%	General - # of Assessments	6,473	6,473	6,473	-	0%	-	0%	6,473
-	-	-	-	0%	-	0%	Administration	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Communications	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Information Tech	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Accounting	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Human Resources	-	-	-	-	0%	-	0%	-
25	-	-	25	0%	25	0%	STR Registrants	846	700	-	146	21%	846	0%	700
-	-	-	-	0%	-	0%	Member Services	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Risk & Facility Admin	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Forestry	-	-	-	-	0%	-	0%	-
-	-	-	-	0%	-	0%	Maintenance	-	-	-	-	0%	-	0%	-

Tahoe Donner Association
Operating Fund - Summary P&L by Department - NORBO - MONTH
for the month of **June 2019**

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue					<i>Before Allocated Overhead</i> Total Operating Expenses				
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ 7,964	\$ 19,315	\$ 30,837	\$ (11,351)	-59%	\$ (22,873)	-74%	Private Amenities	\$ 328,671	\$ (14,329)	-4%	\$ 3,286	1%	\$ (320,706)	\$ 2,979	1%	\$ (26,159)	-9%
26,139	27,635	25,558	(1,496)	-5%	581	2%	Trout Creek Rec Ctr	105,742	(2,958)	-3%	4,874	5%	(79,603)	1,462	2%	(4,293)	-6%
(24,110)	(12,681)	(7,894)	(11,429)	-90%	(16,216)	-205%	Aquatics	24,473	(3,727)	-13%	2,717	12%	(48,583)	(7,702)	-19%	(18,933)	-64%
32,574	33,119	30,818	(545)	-2%	1,756	6%	Beach Club Marina	99,343	(9,757)	-9%	(360)	0%	(66,769)	9,212	12%	2,116	3%
9,933	4,796	7,005	5,137	107%	2,929	42%	Tennis Center	49,725	5,325	12%	(3,347)	-6%	(39,792)	(188)	0%	6,275	14%
(19,957)	(14,338)	(10,678)	(5,619)	-39%	(9,278)	-87%	Day Camps	45,991	(3,009)	-6%	67	0%	(65,948)	(2,610)	-4%	(9,346)	-17%
(16,615)	(19,216)	(13,971)	2,601	14%	(2,644)	-19%	Recreation Programs	3,396	(204)	-6%	(666)	-16%	(20,012)	2,804	12%	(1,978)	-11%
(194,331)	(89,090)	(81,173)	(105,241)	-118%	(113,158)	-139%	Public Amenities	500,016	(174,184)	-26%	(138,754)	-22%	(694,346)	68,944	9%	25,596	4%
(57,847)	(53,540)	(38,418)	(4,307)	-8%	(19,429)	-51%	Downhill Ski	2,241	2,241	0%	1,679	298%	(60,088)	(6,548)	-12%	(21,108)	-54%
(16,021)	(14,810)	(21,414)	(1,211)	-8%	5,393	25%	Cross Country Ski	-	-	0%	-	0%	(16,021)	(1,211)	-8%	5,393	25%
(2,081)	(2,361)	(3,309)	280	12%	1,229	37%	Snowplay	-	-	0%	-	0%	(2,081)	280	12%	1,229	37%
(95,417)	16,112	5,144	(111,529)	-692%	(100,561)	-1955%	Golf	51,344	(128,056)	-71%	(127,827)	-71%	(146,761)	16,527	10%	27,267	16%
5,269	(1,688)	479	6,957	412%	4,790	999%	Campground	19,697	8,297	73%	4,455	29%	(14,428)	(1,340)	-10%	335	2%
(27,421)	(19,301)	(20,002)	(8,120)	-42%	(7,419)	-37%	Equestrian	37,632	(1,868)	-5%	3,859	11%	(65,053)	(6,252)	-11%	(11,278)	-21%
(1,191)	(3,701)	(4,010)	2,510	68%	2,819	70%	Bikeworks	31,991	12,491	64%	16,453	106%	(33,182)	(9,981)	-43%	(13,634)	-70%
(15,960)	(24,294)	(23,951)	8,334	34%	7,990	33%	Trails	35	(165)	-83%	(10)	-22%	(15,995)	8,499	35%	8,000	33%
48,185	43,196	59,026	4,989	12%	(10,841)	-18%	The Lodge	269,784	(21,316)	-7%	(11,746)	-4%	(221,600)	26,304	11%	905	0%
(18,551)	(17,420)	(15,722)	(1,131)	-6%	(2,829)	-18%	Summer Food and Bev	11,625	(24,475)	-68%	(23,906)	-67%	(30,177)	23,343	44%	21,076	41%
(5,904)	(8,051)	(2,955)	2,147	27%	(2,950)	-100%	Pizza on the Hill	40,584	(13,416)	-25%	(14,262)	-26%	(46,488)	15,563	25%	11,313	20%
(7,390)	(3,232)	(16,040)	(4,158)	-129%	8,650	54%	Alder Creek Café	35,081	(7,919)	-18%	12,552	56%	(42,472)	3,760	8%	(3,902)	-10%
(186,366)	(69,775)	(50,336)	(116,591)	-167%	(136,031)	-270%	Amenities Total	828,686	(188,514)	-19%	(135,468)	-14%	(1,015,053)	71,922	7%	(563)	0%
(488,784)	(604,225)	(585,245)	115,441	19%	96,461	16%	HOA & Amenities	77,162	4,362	6%	18,417	31%	(565,946)	111,079	16%	78,044	12%
(119,148)	(125,676)	(122,498)	6,528	5%	3,351	3%	Support Services	-	-	0%	-	0%	(119,148)	6,528	5%	3,351	3%
22,099	(59,956)	(42,418)	82,055	137%	64,517	152%	General	-	-	0%	-	0%	(119,148)	6,528	5%	3,351	3%
(14,513)	(29,185)	(38,201)	14,672	50%	23,688	62%	Administration	18,760	9,360	100%	1,344	8%	3,340	72,696	105%	63,174	106%
(53,606)	(55,525)	(56,955)	1,919	3%	3,349	6%	Communications	32,325	25	0%	14,748	84%	(46,838)	14,647	24%	8,940	16%
(67,552)	(66,474)	(62,827)	(1,078)	-2%	(4,725)	-8%	Information Tech	-	-	0%	-	0%	(53,606)	1,919	3%	3,349	6%
(25,640)	(35,827)	(35,640)	10,187	28%	10,000	28%	Accounting	237	(263)	-53%	(178)	-43%	(67,789)	(815)	-1%	(4,547)	-7%
(11,070)	(16,514)	(9,139)	5,444	33%	(1,931)	-21%	Human Resources	-	-	0%	-	0%	(25,640)	10,187	28%	10,000	28%
(17,807)	(19,803)	(18,072)	1,996	10%	265	1%	Architectural Standards	15,771	(5,329)	-25%	(4,391)	-22%	(26,840)	10,774	29%	2,460	8%
(27,849)	(27,818)	(29,937)	(31)	0%	2,088	7%	Member Services	4,474	(626)	-12%	1,948	77%	(22,281)	2,622	11%	(1,683)	-8%
(110,925)	(103,035)	(104,061)	(7,890)	-8%	(6,864)	-7%	Risk & Facility Admin	-	-	0%	-	0%	(27,849)	(31)	0%	2,088	7%
(62,774)	(64,412)	(65,497)	1,638	3%	2,723	4%	Forestry	5,596	1,196	27%	4,946	761%	(116,521)	(9,086)	-8%	(11,810)	-11%
							Maintenance	-	-	0%	-	0%	(62,774)	1,638	3%	2,723	4%
\$ (675,150)	\$ (674,000)	\$ (635,581)	\$ (1,150)	0%	\$ (39,570)	-6%	TDA Operating Fund	\$ 905,848	\$ (184,152)	-17%	\$ (117,051)	-11%	\$ (1,580,998)	\$ 183,002	10%	\$ 77,481	5%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the six months ending June 2019

Net Operating Results Before Allocated Overhead (NORBO)						Department	Revenue				Total Operating Expenses						
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr		
\$	\$	\$	\$	Pctg	\$	Pctg	\$	\$	Pctg	\$	Pctg	\$	\$	Pctg	\$	Pctg	
\$ (139,969)	\$ (151,410)	\$ (83,287)	\$ 11,441	8%	\$ (56,681)	-68%	Private Amenities	\$ 787,731	\$ (11,370)	-1%	\$ 3,372	0%	\$ (927,699)	\$ 22,811	2%	\$ (60,054)	-7%
(15,997)	(34,952)	32,500	18,955	54%	(48,497)	-149%	Trout Creek Rec Ctr	467,584	11,584	3%	(13,945)	-3%	(483,581)	7,371	2%	(34,552)	-8%
(20,712)	(17,604)	13,612	(3,108)	-18%	(34,324)	-252%	Aquatics	100,432	6,232	7%	(2,438)	-2%	(121,144)	(9,340)	-8%	(31,886)	-36%
(7,958)	(13,448)	(25,913)	5,490	41%	17,954	69%	Beach Club Marina	119,989	(12,111)	-9%	6,625	6%	(127,948)	17,600	12%	11,329	8%
(26,236)	(8,611)	(44,255)	(17,625)	-205%	18,019	41%	Tennis Center	49,891	(14,209)	-22%	13,823	38%	(76,126)	(3,415)	-5%	4,197	5%
(35,982)	(32,703)	(25,860)	(3,279)	-10%	(10,123)	-39%	Day Camps	46,351	(2,649)	-5%	172	0%	(82,334)	(631)	-1%	(10,295)	-14%
(33,083)	(44,092)	(33,372)	11,009	25%	288	1%	Recreation Programs	3,483	(217)	-6%	(865)	-20%	(36,567)	11,225	23%	1,153	3%
1,154,166	799,080	40,927	355,086	44%	1,113,239	2720%	Public Amenities	6,424,810	476,510	8%	1,612,972	34%	(5,270,643)	(121,423)	-2%	(499,733)	-10%
1,562,141	1,116,563	520,842	445,578	40%	1,041,299	200%	Downhill Ski	3,650,932	526,932	17%	1,299,232	55%	(2,088,790)	(81,353)	-4%	(257,933)	-14%
328,671	238,044	199,651	90,627	38%	129,020	65%	Cross Country Ski	967,339	186,739	24%	334,096	53%	(638,668)	(96,112)	-18%	(205,076)	-47%
82,635	94,133	46,569	(11,498)	-12%	36,066	77%	Snowplay	177,691	(16,309)	-8%	48,748	38%	(95,056)	4,811	5%	(12,682)	-15%
(360,031)	(265,390)	(247,051)	(94,641)	-36%	(112,980)	-46%	Golf	62,233	(152,667)	-71%	(164,562)	-73%	(422,264)	58,026	12%	51,581	11%
(12,346)	(15,208)	(12,704)	2,862	19%	358	3%	Campground	22,138	10,738	94%	6,895	45%	(34,484)	(7,876)	-30%	(6,538)	-23%
(75,579)	(74,979)	(73,353)	(600)	-1%	(2,227)	-3%	Equestrian	37,632	(1,868)	-5%	3,649	11%	(113,212)	1,267	1%	(5,875)	-5%
(3,582)	(3,736)	(4,286)	154	4%	704	16%	Bikeworks	39,463	5,163	15%	6,515	20%	(43,045)	(5,009)	-13%	(5,812)	-16%
(58,021)	(72,093)	(63,118)	14,072	20%	5,097	8%	Trails	35	(165)	-83%	(25)	-42%	(58,056)	14,237	20%	5,122	8%
(171,937)	(76,960)	(158,582)	(94,977)	-123%	(13,355)	-8%	The Lodge	1,033,258	(45,842)	-4%	54,883	6%	(1,205,195)	(49,135)	-4%	(68,238)	-6%
(35,347)	(43,860)	(37,952)	8,513	19%	2,606	7%	Summer Food and Bev	11,625	(28,975)	-71%	(27,712)	-70%	(46,972)	37,488	44%	30,318	39%
(49,818)	(39,759)	(56,368)	(10,059)	-25%	6,550	12%	Pizza on the Hill	180,976	(45,024)	-20%	(37,355)	-17%	(230,794)	34,965	13%	43,905	16%
(52,619)	(57,675)	(72,722)	5,056	9%	20,103	28%	Alder Creek Café	241,487	37,787	19%	88,608	58%	(294,107)	(32,732)	-13%	(68,505)	-30%
1,014,198	647,670	(42,360)	366,528	57%	1,056,558	2494%	Amenities Total	7,212,540	465,140	7%	1,616,344	29%	(6,198,342)	(98,612)	-2%	(559,787)	-10%
(3,052,731)	(3,213,670)	(2,955,936)	160,939	5%	(96,795)	-3%	HOA & Amenities Support Services	437,875	73,275	20%	66,667	18%	(3,490,606)	87,664	2%	(163,462)	-5%
(583,615)	(571,510)	(519,058)	(12,105)	-2%	(64,556)	-12%	General	-	-	0%	-	0%	(583,615)	(12,105)	-2%	(64,556)	-12%
(246,222)	(274,840)	(226,759)	28,618	10%	(19,463)	-9%	Administration	191,802	66,902	54%	35,363	23%	(438,025)	(38,285)	-10%	(54,826)	-14%
(185,791)	(264,346)	(254,563)	78,555	30%	68,772	27%	Communications	136,233	25,833	23%	31,462	30%	(322,024)	52,722	14%	37,310	10%
(304,367)	(340,212)	(335,340)	35,845	11%	30,972	9%	Information Tech	-	-	0%	-	0%	(304,367)	35,845	11%	30,972	9%
(423,047)	(404,100)	(393,107)	(18,947)	-5%	(29,940)	-8%	Accounting	2,383	(317)	-12%	(113)	-5%	(425,430)	(18,630)	-5%	(29,827)	-8%
(205,657)	(191,853)	(185,153)	(13,804)	-7%	(20,504)	-11%	Human Resources	-	-	0%	-	0%	(205,657)	(13,804)	-7%	(20,504)	-11%
(122,655)	(123,305)	(89,957)	650	1%	(32,697)	-36%	Architectural Standards	74,686	(14,814)	-17%	(9,882)	-12%	(197,341)	15,464	7%	(22,815)	-13%
(115,949)	(127,491)	(107,451)	11,542	9%	(8,499)	-8%	Member Services	12,054	(2,846)	-19%	(9,778)	-45%	(128,003)	14,388	10%	1,280	1%
(176,732)	(169,551)	(171,559)	(7,181)	-4%	(5,173)	-3%	Risk & Facility Admin	-	-	0%	-	0%	(176,732)	(7,181)	-4%	(5,173)	-3%
(321,365)	(333,855)	(306,030)	12,490	4%	(15,335)	-5%	Forestry	20,716	(1,484)	-7%	19,616	1783%	(342,081)	13,974	4%	(34,951)	-11%
(367,331)	(412,607)	(366,960)	45,276	11%	(371)	0%	Maintenance	-	-	0%	-	0%	(367,331)	45,276	11%	(371)	0%
\$ (2,038,533)	\$ (2,566,000)	\$ (2,998,296)	\$ 527,467	21%	\$ 959,763	32%	TDA Operating Fund	\$ 7,650,416	\$ 538,416	8%	\$ 1,683,011	28%	\$ (9,688,948)	\$ (10,948)	0%	\$ (723,248)	-8%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Four Winter Months (Jan-Apr) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
\$	\$	\$	Amount	Pctg	Amount	Pctg	\$	Amount	Pctg	Amount	Pctg	\$	Amount	Pctg	Amount	Pctg	
(83,265)	(97,598)	(50,331)	14,333	15%	(32,934)	-65%	Private Amenities	339,315	15,515	5%	(2,647)	-1%	(422,579)	(1,181)	0%	(30,287)	-8%
(33,496)	(56,039)	15,373	22,543	40%	(48,869)	-318%	Trout Creek Rec Ctr	292,865	19,165	7%	(22,730)	-7%	(326,361)	3,378	1%	(26,140)	-9%
6,740	1,000	23,249	5,740	574%	(16,509)	-71%	Aquatics	59,959	9,959	20%	(9,143)	-13%	(53,218)	(4,218)	-9%	(7,366)	-16%
(16,875)	(23,056)	(28,828)	6,181	27%	11,953	41%	Beach Club Marina	5,985	5,985	0%	9,312	280%	(22,860)	196	1%	2,641	10%
(27,279)	(7,202)	(47,891)	(20,077)	-279%	20,612	43%	Tennis Center	(19,643)	(19,643)	0%	20,065	51%	(7,636)	(434)	-6%	547	7%
(1,191)	(310)	(351)	(881)	-284%	(840)	-239%	Day Camps	120	120	0%	105	700%	(1,311)	(1,001)	-323%	(945)	-258%
(11,164)	(11,991)	(11,883)	827	7%	719	6%	Recreation Programs	29	(71)	-71%	(256)	-90%	(11,193)	898	7%	975	8%
1,674,348	1,220,178	421,874	454,170	37%	1,252,473	297%	Public Amenities	5,808,655	768,455	15%	1,868,352	47%	(4,134,307)	(314,285)	-8%	(615,879)	-18%
1,688,214	1,246,919	626,313	441,295	35%	1,061,901	170%	Downhill Ski	3,648,740	524,740	17%	1,297,911	55%	(1,960,527)	(83,446)	-4%	(236,011)	-14%
361,212	267,591	238,855	93,621	35%	122,357	51%	Cross Country Ski	967,339	186,739	24%	334,297	53%	(606,127)	(93,118)	-18%	(211,940)	-54%
83,474	98,855	52,613	(15,381)	-16%	30,860	59%	Snowplay	177,691	(16,309)	-8%	48,748	38%	(94,218)	927	1%	(17,887)	-23%
(165,244)	(161,853)	(153,342)	(3,391)	-2%	(11,902)	-8%	Golf	100	(1,900)	-95%	(1,925)	-95%	(165,344)	(1,491)	-1%	(9,977)	-6%
(10,818)	(9,902)	(9,455)	(916)	-9%	(1,364)	-14%	Campground	-	-	0%	-	0%	(10,818)	(916)	-9%	(1,364)	-14%
(23,994)	(23,528)	(27,416)	(466)	-2%	3,422	12%	Equestrian	-	-	0%	(15)	-100%	(23,994)	(466)	-2%	3,437	13%
76	-	117	76	#####	(41)	-35%	Bikeworks	7,009	7,009	0%	3,128	81%	(6,933)	(6,933)	#####	(3,168)	-84%
(31,034)	(31,910)	(22,565)	876	3%	(8,469)	-38%	Trails	-	-	0%	-	0%	(31,034)	876	3%	(8,469)	-38%
(158,005)	(102,358)	(194,790)	(55,647)	-54%	36,785	19%	The Lodge	679,935	38,035	6%	114,747	20%	(837,940)	(93,682)	-13%	(77,962)	-10%
(4,872)	(6,094)	(4,935)	1,222	20%	63	1%	Summer Food and Bev	-	-	0%	-	0%	(4,872)	1,222	20%	63	1%
(34,243)	(18,245)	(35,392)	(15,998)	-88%	1,149	3%	Pizza on the Hill	140,392	(8,608)	-6%	489	0%	(174,634)	(7,389)	-4%	660	0%
(30,417)	(39,297)	(48,129)	8,880	23%	17,711	37%	Alder Creek Café	187,448	38,748	26%	70,973	61%	(217,866)	(29,869)	-16%	(53,261)	-32%
1,591,083	1,122,580	371,543	468,503	42%	1,219,539	328%	Amenities Total	6,147,969	783,969	15%	1,865,705	44%	(4,556,887)	(315,467)	-7%	(646,166)	-17%
(1,990,430)	(2,043,580)	(1,845,667)	53,150	3%	(144,763)	-8%	HOA & Amenities Support Services	228,068	11,068	5%	17,100	8%	(2,218,498)	42,082	2%	(161,863)	-8%
(380,904)	(356,257)	(314,474)	(24,647)	-7%	(66,431)	-21%	General	-	-	0%	-	0%	(380,904)	(24,647)	-7%	(66,431)	-21%
(112,609)	(169,807)	(119,802)	57,198	34%	7,193	6%	Administration	120,379	27,979	30%	10,132	9%	(232,988)	29,219	11%	(2,939)	-1%
(160,591)	(192,533)	(182,743)	31,942	17%	22,153	12%	Communications	55,352	1,852	3%	8,939	19%	(215,943)	30,090	12%	13,213	6%
(195,849)	(228,269)	(220,846)	32,420	14%	24,997	11%	Information Tech	-	-	0%	-	0%	(195,849)	32,420	14%	24,997	11%
(288,878)	(269,406)	(264,551)	(19,472)	-7%	(24,327)	-9%	Accounting	2,000	0	0%	113	6%	(290,878)	(19,472)	-7%	(24,440)	-9%
(153,669)	(125,806)	(122,614)	(27,863)	-22%	(31,055)	-25%	Human Resources	-	-	0%	-	0%	(153,669)	(27,863)	-22%	(31,055)	-25%
(102,737)	(85,618)	(68,179)	(17,119)	-20%	(34,558)	-51%	Architectural Standards	35,016	(14,384)	-29%	(11,902)	-25%	(137,753)	(2,735)	-2%	(22,656)	-20%
(82,791)	(84,981)	(79,761)	2,190	3%	(3,030)	-4%	Member Services	4,115	(1,285)	-24%	(1,387)	-25%	(86,907)	3,474	4%	(1,643)	-2%
(122,586)	(113,443)	(118,310)	(9,143)	-8%	(4,276)	-4%	Risk & Facility Admin	-	-	0%	-	0%	(122,586)	(9,143)	-8%	(4,276)	-4%
(149,675)	(141,705)	(121,169)	(7,970)	-6%	(28,506)	-24%	Forestry	11,205	(3,095)	-22%	11,205	0%	(160,880)	(4,875)	-3%	(39,711)	-33%
(240,140)	(275,755)	(233,218)	35,615	13%	(6,922)	-3%	Maintenance	-	-	0%	-	0%	(240,140)	35,615	13%	(6,922)	-3%
\$ (399,347)	\$ (921,000)	\$ (1,474,124)	\$ 521,653	57%	\$ 1,074,777	73%	TDA Operating Fund	\$ 6,376,037	\$ 795,037	14%	\$ 1,882,805	42%	\$ (6,775,384)	\$ (273,384)	-4%	\$ (808,029)	-14%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Two Summer Months (May-Jun) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to Prior Yr			Actual	Variance to Budget		Variance to Prior Yr		Actual	Variance to Budget		Variance to Prior Yr	
			Amount	Pctg	Amount	Pctg			Amount	Pctg	Amount	Pctg		Amount	Pctg	Amount	Pctg
\$ (56,704)	\$ (53,812)	\$ (32,956)	\$ (2,892)	-5%	\$ (23,748)	-72%	Private Amenities	\$ 448,416	\$ (26,884)	-6%	\$ 6,019	1%	\$ (505,120)	\$ 23,992	5%	\$ (29,767)	-6%
17,499	21,087	17,127	(3,588)	-17%	372	2%	Trout Creek Rec Ctr	174,719	(7,581)	-4%	8,784	5%	(157,220)	3,993	2%	(8,412)	-6%
(27,452)	(18,604)	(9,637)	(8,848)	-48%	(17,815)	-185%	Aquatics	40,473	(3,727)	-8%	6,705	20%	(67,925)	(5,121)	-8%	(24,520)	-56%
8,917	9,608	2,916	(691)	-7%	6,001	206%	Beach Club Marina	114,005	(18,095)	-14%	(2,687)	-2%	(105,088)	17,404	14%	8,687	8%
1,044	(1,409)	3,636	2,453	174%	(2,593)	-71%	Tennis Center	69,534	5,434	8%	(6,243)	-8%	(68,490)	(2,981)	-5%	3,650	5%
(34,791)	(32,393)	(25,509)	(2,398)	-7%	(9,282)	-36%	Day Camps	46,231	(2,769)	-6%	67	0%	(81,023)	370	0%	(9,350)	-13%
(21,919)	(32,101)	(21,489)	10,182	32%	(430)	-2%	Recreation Programs	3,454	(146)	-4%	(608)	-15%	(25,373)	10,328	29%	178	1%
(520,181)	(421,098)	(380,947)	(99,083)	-24%	(139,234)	-37%	Public Amenities	616,155	(291,945)	-32%	(255,380)	-29%	(1,136,336)	192,862	15%	116,146	9%
(126,072)	(130,356)	(105,471)	4,284	3%	(20,601)	-20%	Downhill Ski	2,191	2,191	0%	1,321	152%	(128,264)	2,092	2%	(21,922)	-21%
(32,541)	(29,547)	(39,203)	(2,994)	-10%	6,662	17%	Cross Country Ski	-	-	0%	(201)	-100%	(32,541)	(2,994)	-10%	6,863	17%
(839)	(4,722)	(6,044)	3,883	82%	5,206	86%	Snowplay	-	-	0%	-	0%	(839)	3,883	82%	5,206	86%
(194,787)	(103,537)	(93,709)	(91,250)	-88%	(101,078)	-108%	Golf	62,133	(150,767)	-71%	(162,637)	-72%	(256,920)	59,517	19%	61,559	19%
(1,528)	(5,306)	(3,249)	3,778	71%	1,721	53%	Campground	22,138	10,738	94%	6,895	45%	(23,666)	(6,960)	-42%	(5,174)	-28%
(51,585)	(51,451)	(45,936)	(134)	0%	(5,649)	-12%	Equestrian	37,632	(1,868)	-5%	3,664	11%	(89,217)	1,734	2%	(9,313)	-12%
(3,658)	(3,736)	(4,402)	78	2%	745	17%	Bikeworks	32,454	(1,846)	-5%	3,388	12%	(36,112)	1,924	5%	(2,643)	-8%
(26,988)	(40,183)	(40,553)	13,196	33%	13,566	33%	Trails	35	(165)	-83%	(25)	-42%	(27,023)	13,361	33%	13,591	33%
(13,932)	25,398	36,208	(39,330)	-155%	(50,140)	-138%	The Lodge	353,323	(83,877)	-19%	(59,865)	-14%	(367,255)	44,547	11%	9,724	3%
(30,474)	(37,766)	(33,017)	7,292	19%	2,543	8%	Summer Food and Bev	11,625	(28,975)	-71%	(27,712)	-70%	(42,100)	36,266	46%	30,255	42%
(15,576)	(21,514)	(20,977)	5,938	28%	5,401	26%	Pizza on the Hill	40,584	(36,416)	-47%	(37,844)	-48%	(56,160)	42,354	43%	43,245	44%
(22,202)	(18,378)	(24,593)	(3,824)	-21%	2,391	10%	Alder Creek Café	54,039	(961)	-2%	17,635	48%	(76,241)	(2,863)	-4%	(15,244)	-25%
(576,885)	(474,910)	(413,903)	(101,975)	-21%	(162,982)	-39%	Amenities Total	1,064,571	(318,829)	-23%	(249,361)	-19%	(1,641,456)	216,854	12%	86,379	5%
(1,062,301)	(1,170,090)	(1,110,269)	107,789	9%	47,968	4%	HOA & Amenities Support Services	209,807	62,207	42%	49,567	31%	(1,272,108)	45,582	3%	(1,599)	0%
(202,710)	(215,253)	(204,585)	12,543	6%	1,874	1%	General	-	-	0%	-	0%	(202,710)	12,543	6%	1,874	1%
(133,613)	(105,033)	(106,957)	(28,580)	-27%	(26,656)	-25%	Administration	71,423	38,923	120%	25,231	55%	(205,036)	(67,503)	-49%	(51,887)	-34%
(25,200)	(71,813)	(71,819)	46,613	65%	46,619	65%	Communications	80,881	23,981	42%	22,523	39%	(106,081)	22,632	18%	24,097	19%
(108,518)	(111,943)	(114,493)	3,425	3%	5,975	5%	Information Tech	-	-	0%	-	0%	(108,518)	3,425	3%	5,975	5%
(134,169)	(134,694)	(128,556)	525	0%	(5,613)	-4%	Accounting	383	(317)	-45%	(226)	-37%	(134,552)	842	1%	(5,387)	-4%
(51,988)	(66,047)	(62,540)	14,059	21%	10,551	17%	Human Resources	-	-	0%	-	0%	(51,988)	14,059	21%	10,551	17%
(19,917)	(37,687)	(21,778)	17,770	47%	1,861	9%	Architectural Standards	39,670	(430)	-1%	2,020	5%	(59,587)	18,200	23%	(159)	0%
(33,158)	(42,510)	(27,689)	9,352	22%	(5,469)	-20%	Member Services	7,939	(1,561)	-16%	(8,391)	-51%	(41,097)	10,914	21%	2,923	7%
(54,146)	(56,108)	(53,249)	1,962	3%	(897)	-2%	Risk & Facility Admin	-	-	0%	-	0%	(54,146)	1,962	3%	(897)	-2%
(171,690)	(192,150)	(184,860)	20,460	11%	13,171	7%	Forestry	9,511	1,611	20%	8,411	765%	(181,201)	18,849	9%	4,760	3%
(127,192)	(136,852)	(133,742)	9,660	7%	6,550	5%	Maintenance	-	-	0%	-	0%	(127,192)	9,660	7%	6,550	5%
\$ (1,639,186)	\$ (1,645,000)	\$ (1,524,172)	\$ 5,814	0%	\$ (115,014)	-8%	TDA Operating Fund	\$ 1,274,378	\$ (256,622)	-17%	\$ (199,794)	-14%	\$ (2,913,564)	\$ 262,436	8%	\$ 84,780	3%

Tahoe Donner Association
Operating Fund - Summary P&L by Department
For the Six Months (Nov-Apr) 2019

Net Operating Results Before Allocated Overhead (NORBO)							Department	Revenue				Total Operating Expenses					
Actual	Budget	Prior Yr	Variance to Budget		Variance to PriorYr			Actual	Variance to Budget		Variance to PriorYr		Actual	Variance to Budget		Variance to PriorYr	
			Amount	Pctg	Amount	Pctg	Amount		Pctg	Amount	Pctg	Amount		Pctg	Amount	Pctg	Amount
\$ (116,226)	\$ (131,801)	\$ (94,386)	\$ 15,575	12%	\$ (21,840)	-23%	Private Amenities	\$ 534,207	\$ 28,507	6%	\$ 26,038	5%	\$ (650,433)	\$ (12,932)	-2%	\$ (47,878)	-8%
(35,445)	(59,049)	481	23,604	40%	(35,927)	#####	Trout Creek Rec Ctr	463,514	33,514	8%	5,092	1%	(498,959)	(9,910)	-2%	(41,019)	-9%
9,124	3,400	23,953	5,724	168%	(14,830)	-62%	Aquatics	83,959	9,959	13%	(7,143)	-8%	(74,835)	(4,235)	-6%	(7,687)	-11%
(27,809)	(35,451)	(43,599)	7,642	22%	15,790	36%	Beach Club Marina	5,985	5,985	0%	9,304	280%	(33,794)	1,657	5%	6,486	16%
(31,263)	(10,929)	(51,435)	(20,334)	-186%	20,171	39%	Tennis Center	(19,643)	(19,643)	0%	19,807	50%	(11,620)	(691)	-6%	364	3%
(829)	(450)	(796)	(379)	-84%	(33)	-4%	Day Camps	120	120	0%	105	700%	(949)	(499)	-111%	(138)	-17%
(30,003)	(29,322)	(22,991)	(681)	-2%	(7,012)	-31%	Recreation Programs	272	(1,428)	-84%	(1,127)	-81%	(30,275)	747	2%	(5,886)	-24%
2,017,652	1,057,655	(8,289)	959,997	91%	2,025,941	#####	Public Amenities	7,824,608	1,334,608	21%	2,805,753	56%	(5,806,956)	(374,611)	-7%	(779,812)	-16%
2,057,128	1,251,004	501,456	806,124	64%	1,555,672	310%	Downhill Ski	4,725,449	873,349	23%	1,829,644	63%	(2,668,321)	(67,225)	-3%	(273,971)	-11%
445,477	273,638	181,343	171,839	63%	264,134	146%	Cross Country Ski	1,290,639	305,039	31%	563,249	77%	(845,162)	(133,200)	-19%	(299,115)	-55%
118,558	129,672	38,678	(11,114)	-9%	79,880	207%	Snowplay	250,320	(24,680)	-9%	106,755	74%	(131,762)	13,566	9%	(26,875)	-26%
(222,088)	(240,101)	(243,508)	18,013	8%	21,420	9%	Golf	3,781	781	26%	(1,271)	-25%	(225,869)	17,232	7%	22,691	9%
(14,695)	(14,835)	(9,612)	140	1%	(5,083)	-53%	Campground	-	-	0%	(5,510)	-100%	(14,695)	140	1%	428	3%
(35,163)	(34,773)	(40,229)	(390)	-1%	5,066	13%	Equestrian	-	-	0%	495	100%	(35,163)	(390)	-1%	4,571	12%
(114)	-	(259)	(114)	#####	145	56%	Bikeworks	7,009	7,009	0%	1,009	17%	(7,122)	(7,122)	#####	(864)	-14%
(24,743)	(44,752)	(33,440)	20,009	45%	8,698	26%	Trails	-	-	0%	(752)	-100%	(24,743)	20,009	45%	9,450	28%
(204,973)	(155,594)	(275,494)	(49,379)	-32%	70,521	26%	The Lodge	1,045,752	73,752	8%	188,125	22%	(1,250,725)	(123,131)	-11%	(117,604)	-10%
(8,101)	(8,970)	(7,168)	869	10%	(934)	-13%	Summer Food and Bev	500	500	0%	(374)	-43%	(8,601)	369	4%	(559)	-7%
(59,312)	(29,092)	(54,462)	(30,220)	-104%	(4,850)	-9%	Pizza on the Hill	211,785	(9,115)	-4%	6,384	3%	(271,097)	(21,105)	-8%	(11,234)	-4%
(34,323)	(68,542)	(65,595)	34,219	50%	31,272	48%	Alder Creek Café	289,374	107,974	60%	118,001	69%	(323,696)	(73,754)	-30%	(86,729)	-37%
1,901,426	925,854	(102,675)	975,572	105%	2,004,101	1952%	Amenities Total	8,358,815	1,363,115	19%	2,831,791	51%	(6,457,389)	(387,543)	-6%	(827,690)	-15%
(2,898,835)	(3,068,854)	(2,624,251)	170,019	6%	(274,584)	-10%	HOA & Amenities Support Services	356,239	59,939	20%	53,809	18%	(3,255,075)	110,079	3%	(328,394)	-11%
(405,554)	(493,171)	(385,608)	87,617	18%	(19,946)	-5%	General	-	-	0%	-	0%	(405,554)	87,617	18%	(19,946)	-5%
(340,788)	(273,068)	(206,706)	(67,720)	-25%	(134,083)	-65%	Administration	136,781	24,181	21%	(5,964)	-4%	(477,569)	(91,901)	-24%	(128,119)	-37%
(248,651)	(288,279)	(273,374)	39,628	14%	24,723	9%	Communications	83,996	(504)	-1%	9,073	12%	(332,647)	40,132	11%	15,650	4%
(298,282)	(337,543)	(324,810)	39,261	12%	26,528	8%	Information Tech	-	-	0%	-	0%	(298,282)	39,261	12%	26,528	8%
(406,561)	(401,075)	(388,601)	(5,486)	-1%	(17,960)	-5%	Accounting	2,872	372	15%	552	24%	(409,434)	(5,859)	-1%	(18,512)	-5%
(224,877)	(204,835)	(197,787)	(20,042)	-10%	(27,090)	-14%	Human Resources	-	-	0%	-	0%	(224,877)	(20,042)	-10%	(27,090)	-14%
(140,665)	(123,620)	(92,860)	(17,045)	-14%	(47,804)	-51%	Architectural Standards	63,204	(10,896)	-15%	(11,084)	-15%	(203,869)	(6,149)	-3%	(36,720)	-22%
(117,523)	(128,916)	(118,749)	11,393	9%	1,226	1%	Member Services	7,616	(684)	-8%	(200)	-3%	(125,139)	12,077	9%	1,426	1%
(167,824)	(168,183)	(171,796)	359	0%	3,972	2%	Risk & Facility Admin	-	-	0%	-	0%	(167,824)	359	0%	3,972	2%
(186,204)	(240,403)	(95,960)	54,199	23%	(90,245)	-94%	Forestry	61,770	47,470	332%	61,432	#####	(247,974)	6,729	3%	(151,677)	-158%
(361,905)	(409,761)	(367,999)	47,856	12%	6,094	2%	Maintenance	-	-	0%	-	0%	(361,905)	47,856	12%	6,094	2%
\$ (997,409)	\$ (2,143,000)	\$ (2,726,926)	\$ 1,145,591	53%	\$ 1,729,517	63%	TDA Operating Fund	\$ 8,715,054	\$ 1,423,054	20%	\$ 2,885,600	50%	\$ (9,712,463)	\$ (277,463)	-3%	\$ (1,156,084)	-14%

Tahoe Donner Association
Operating Fund - Summary P&L by Department - NOR (including Allocated Overhead) - YTD

For the six months ending June 2019

Including Allocated Overhead				Department	Revenue				Including Allocated Overhead				Including Allocated Overhead		
Net Operating Results (NOR)					Total Operating Expenses				ANNUAL BUDGET AMOUNTS						
Actual	Budget	Variance to Budget		Actual	Budget	Variance to Budget		Actual	Budget	Variance to Budget		Revenue	T O E	N O R	
		Amount	Pctg			Amount	Pctg			Amount	Pctg	BUDGET	BUDGET	BUDGET	
\$ (580,247)	\$ (591,688)	\$ 11,441	2%	\$ 787,731	\$ 799,100	\$ (11,370)	-1%	\$ (1,367,977)	\$ (1,390,788)	\$ 22,811	2%	\$ 2,753,000	\$ (3,310,800)	\$ (557,800)	
(152,905)	(171,860)	18,955	11%	467,584	456,000	11,584	3%	(620,489)	(627,860)	7,371	1%	1,094,000	(1,281,600)	(187,600)	
(117,187)	(114,079)	(3,108)	-3%	100,432	94,200	6,232	7%	(217,619)	(208,279)	(9,340)	-4%	241,000	(450,200)	(209,200)	
(73,217)	(78,707)	5,490	7%	119,989	132,100	(12,111)	-9%	(193,207)	(210,807)	17,600	8%	750,000	(602,700)	147,300	
(70,180)	(52,555)	(17,625)	-34%	49,891	64,100	(14,209)	-22%	(120,070)	(116,655)	(3,415)	-3%	213,000	(306,300)	(93,300)	
(68,660)	(65,381)	(3,279)	-5%	46,351	49,000	(2,649)	-5%	(115,012)	(114,381)	(631)	-1%	275,000	(305,900)	(30,900)	
(98,097)	(109,106)	11,009	10%	3,483	3,700	(217)	-6%	(101,581)	(112,806)	11,225	10%	180,000	(364,100)	(184,100)	
244,737	(110,349)	355,086	322%	6,424,810	\$ 5,948,300	476,510	8%	(6,180,072)	\$ (6,058,649)	(121,423)	-2%	10,776,000	(12,017,300)	(1,241,300)	
1,326,613	881,035	445,578	51%	3,650,932	3,124,000	526,932	17%	(2,324,318)	(2,242,965)	(81,353)	-4%	3,895,000	(3,600,900)	294,100	
221,224	130,597	90,627	69%	967,339	780,600	186,739	24%	(746,115)	(650,003)	(96,112)	-15%	1,043,000	(1,065,600)	(22,600)	
54,980	66,478	(11,498)	-17%	177,691	194,000	(16,309)	-8%	(122,711)	(127,522)	4,811	4%	282,000	(222,600)	59,400	
(468,745)	(374,104)	(94,641)	-25%	62,233	214,900	(152,667)	-71%	(530,978)	(589,004)	58,026	10%	1,160,000	(1,487,300)	(327,300)	
(29,953)	(32,815)	2,862	9%	22,138	11,400	10,738	94%	(52,091)	(44,215)	(7,876)	-18%	70,000	(111,600)	(41,600)	
(112,402)	(111,802)	(600)	-1%	37,632	39,500	(1,868)	-5%	(150,035)	(151,302)	1,267	1%	255,000	(395,500)	(140,500)	
(20,068)	(20,222)	154	1%	39,463	34,300	5,163	15%	(59,531)	(54,522)	(5,009)	-9%	117,000	(146,500)	(29,500)	
(88,065)	(102,137)	14,072	14%	35	200	(165)	-83%	(88,100)	(102,337)	14,237	14%	1,000	(234,700)	(233,700)	
(375,323)	(280,346)	(94,977)	-34%	1,033,258	1,079,100	(45,842)	-4%	(1,408,581)	(1,359,446)	(49,135)	-4%	2,630,000	(2,967,000)	(337,000)	
(60,319)	(68,832)	8,513	12%	11,625	40,600	(28,975)	-71%	(71,944)	(109,432)	37,488	34%	270,000	(409,200)	(139,200)	
(107,614)	(97,555)	(10,059)	-10%	180,976	226,000	(45,024)	-20%	(288,590)	(323,555)	34,965	11%	603,000	(754,700)	(151,700)	
(95,590)	(100,646)	5,056	5%	241,487	203,700	37,787	19%	(337,078)	(304,346)	(32,732)	-11%	450,000	(621,700)	(171,700)	
(335,509)	(702,037)	366,528	52%	7,212,540	6,747,400	465,140	7%	(7,548,049)	(7,449,437)	(98,612)	-1%	13,529,000	(15,328,100)	(1,799,100)	
(1,606,024)	(1,766,963)	160,939	9%	437,875	\$ 364,600	73,275	20%	(2,043,899)	\$ (2,131,563)	87,664	4%	686,000	(4,582,900)	(3,896,900)	
(1,171,491)	(1,159,386)	(12,105)	-1%	-	-	-	0%	(1,171,491)	(1,159,386)	(12,105)	-1%	-	(2,267,800)	(2,267,800)	
28,618	-	28,618	#####	191,802	124,900	66,902	54%	(163,185)	(124,900)	(38,285)	-31%	184,000	(184,000)	-	
78,555	-	78,555	#####	136,233	110,400	25,833	23%	(57,678)	(110,400)	52,722	48%	210,000	(210,000)	-	
35,845	-	35,845	#####	-	-	-	0%	35,845	-	35,845	#####	-	-	-	
(18,947)	-	(18,947)	#####	2,383	2,700	(317)	-12%	(21,330)	(2,700)	(18,630)	-690%	6,000	(6,000)	-	
(13,804)	-	(13,804)	#####	-	-	-	0%	(13,804)	-	(13,804)	#####	-	-	-	
(183,183)	(183,833)	650	0%	74,686	89,500	(14,814)	-17%	(257,869)	(273,333)	15,464	6%	196,000	(561,700)	(365,700)	
11,542	-	11,542	#####	12,054	14,900	(2,846)	-19%	(512)	(14,900)	14,388	97%	34,000	(34,000)	-	
(7,181)	-	(7,181)	#####	-	-	-	0%	(7,181)	-	(7,181)	#####	-	-	-	
(411,254)	(423,744)	12,490	3%	20,716	22,200	(1,484)	-7%	(431,970)	(445,944)	13,974	3%	56,000	(1,319,400)	(1,263,400)	
45,276	-	45,276	#####	-	-	-	0%	45,276	-	45,276	#####	-	-	-	
\$ (1,941,533)	\$ (2,469,000)	\$ 527,467	21%	\$ 7,650,416	\$ 7,112,000	\$ 538,416	8%	\$ (9,591,948)	\$ (9,581,000)	\$ (10,948)	0%	\$ 14,215,000	\$ (19,911,000)	\$ (5,696,000)	